CALL TO ORDER BY THE CHAIR

INVOCATION

PLEDGE OF ALLEGIANCE

ROLL CALL

DETERMINATION OF A QUORUM

APPROVAL OF MEETING HIGHLIGHTS
The Airport Authority will review and approve the GACRAA public hearing Highlights of January 17, 2008.

Recommendation: Motion to approve the public hearing Highlights of January 17, 2008 and authorize the Chair and Secretary/Treasurer to execute the documents on behalf of the Airport Authority.

ADOPTION OF AGENDA

CITIZENS INPUT – NON-AGENDA ITEMS

AIRPORT AUTHORITY INPUT – NON-AGENDA ITEMS

AIRPORT BUSINESS ___________________________________________________________8

1. Information Items ________________________________________________________8
   → Project Summary ______________________________________________________8
   → Passenger / Cargo / Fuel Statistics ______________________________________20
   → Airline Load Factors __________________________________________________24

2. Finance Report ____________________________________________________________25

3. Facilities & Planning Committee Report ____________________________________30
   → South Florida Airlines d.b.a. Gator Air – Lease Agreement – Resolution 08-013 34

→ Please turn off all cellular phones and beepers. →
Mil-Con Change Order – Ticketing Lobby – Passenger Terminal Renovation Phase 2
- Resolution 08-014
FY09 Legislative Requests

4. Business Development & Marketing Committee Meeting

TENANT REPORTS

1. University Air Center
2. Gator Aviation Services, LLC
3. R D Air Services, LLC

AIRPORT AUTHORITY INPUT

AIRPORT AUTHORITY ATTENDANCE
Call to Order by the Chair
Chair Peter L. Johnson called the meeting to order at 5:00 p.m.

Invocation: Dr. Win Phillips delivered the invocation.

Pledge of Allegiance: Chair Johnson led the Pledge of Allegiance.

Authority Members Present at Roll Call: Billy Brashear, William Breeze, Mark Goldstein, Pete Johnson, Win Phillips, Jim Stringfellow and Kinnon Thomas and Janet Woods were present. Mac McEachern was absent.

Ex-officio member Brent Christensen and City of Gainesville liaison Erik Bredfeldt were absent.

Determination of a Quorum: It was determined that a quorum was present at roll call.

Approval of Meeting Highlights for December 13, 2007
Mr. Breeze moved approval of the public hearing and monthly meeting highlights for December 13, 2007. Mr. Goldstein seconded the motion. Motion passed.

Adoption of the Agenda
Mr. Thomas moved to adopt the agenda as presented by staff. Mr. Breeze seconded the motion. Motion passed.

Citizens’ Input – Non-agenda Items - None

Airport Authority Input – Non-agenda Items - None

Consent Agenda
Mr. Thomas moved to adopt the consent agenda as presented by staff. Mr. Breeze seconded the motion. Motion passed.

With the adoption of the consent agenda, the Board approved the proposed GACRAA monthly meeting and committee meeting schedule for 2008.

Airport Business:

Information Items:
Mr. Penksa reported that staff continues to work with RD Air Services to finalize an escrow agreement and the lease agreement for the Corporate Hangar Site. He reported that staff is working on language allowing RD Air Services to lease the building to a non-aeronautical business if RD Air Services is unable
to remain in business. The language was requested by the bank financing the loan and will need the approval of the FAA.

Mr. Penksa reported that a timeline for the new access road has been established. Design work is scheduled to be completed by 6/2/2008 with bidding scheduled to occur on 8/14/2008. Construction of Phase I is scheduled to be substantially complete in June of 2009. He stated that the City and the Metropolitan Transportation Planning Organization (MTPO) is interested in constructing sidewalks and bike paths along the new road, however funding for these amenities is not available. Mr. Penksa suggested that the Board consider a funding source at a later date.

Regarding the Terminal Renovation, Mr. Penksa reported that a new main electrical service panel has been installed and energized. Light fixtures and fire suppression systems have been installed in the atrium. Metal studs for drywall are being installed. A temporary passageway through the atrium has been constructed to allow passengers to pass through while the new TSA screening area is being completed. Final painted finishes are to be installed in the administration area in January and the space should be ready to occupy in early February. A report detailing the increased efficiency of the new HVAC system has been completed by Reynolds, Smith & Hills. This information will be used to apply for an Energy Savings Rebate from GRU.

Mr. Penksa reported that the new Taxiway A lights are now fully operational. He reported that Testing on the fiber optic cabling is being evaluated by the engineer. The contractor still must perform fiber optic training. The Airport is awaiting as-built drawing from the contractor and the engineer. All other closeout documents have been received.

Mr. Penksa reported that a decorative masonry security wall has been constructed around the communications tower.

Mr. Penksa reported that the first meeting of the Part 150 Study (Phase 1) Technical Advisory Committee (TAC) and Public Workshop will be held on January 24th. Notices of the Public Workshop were mailed to neighborhood association representatives and nearby residents.

Mr. Penksa reported that a summary of the terms of a proposed contract with the City of Gainesville for ARFF services is in the agenda packet for Board consideration. The Gainesville City Commission will take up the proposed contract at their January 28th meeting. He stated that he was satisfied with the terms, having met with the City Manager and Fire Chief several times to reduce the fee increase proposed by the City.

Mr. Penksa reported that at a previous meeting, the Board directed staff to determine the feasibility of purchasing approximately 15.2 acres adjacent to the southeastern boundary of the airport. Mr. Penksa reported that a purchase order for an appraisal of the property has been processed.

Mr. Penksa reported that he has provided GRU with a letter stating that GACRAAA supports a solar array project at the airport.

Mr. Penksa reviewed the air traffic volume reports. He reported that a meeting has been scheduled with American Airlines to discuss service from Gainesville to Miami and Dallas-Ft. Worth. He stated that The Boyd Group will provide an updated Traffic Analysis Report; the report should provide insight on opportunities for new service.

**Finance Report**
Mr. Matthew Lyons, Business Manager/CFO, reviewed the Finance Report for the period ending December 31, 2007. He reported the following results:

<table>
<thead>
<tr>
<th>Revenue</th>
<th>December Year-to-Date</th>
<th>December Year-to-Date</th>
<th>Variance</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual (3 mos.)</td>
<td>Budget (3 mos.)</td>
<td>Over / (Under)</td>
</tr>
<tr>
<td>Total Operating Revenue</td>
<td>$1,105,743.29</td>
<td>$1,098,581.28</td>
<td>$7,162.01</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Expenses</th>
<th>December Year-to-Date</th>
<th>December Year-to-Date</th>
<th>Over / (Under)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Actual</td>
<td>Budget</td>
<td></td>
</tr>
<tr>
<td>Total Expenses</td>
<td>$935,306.51</td>
<td>$1,005,532.50</td>
<td>($70,225.99)</td>
</tr>
</tbody>
</table>

Income (Loss) Before Depreciation $170,436.78 $93,048.78 $77,388.00

Mr. Penksa reported that Eclipse Aviation plans to build a manufacturing facility in Russia. He reported that the Albuquerque, NM plant plans to produce two (2) aircraft per day by the end of 2008. He stated that Eclipse Aviation expects have seventy (70) employees in Gainesville by the end of 2008. He indicated that the company recently extended job offers to seventeen (17) individuals and would soon fill an additional thirteen (13) positions.

Facilities & Planning Committee Report
Mr. Penksa reported that the Facilities and Planning met on January 10, 2008 to consider the engineering consultant selection recommendations.

Mr. Penksa reported that eleven (11) firms submitted Statements of Qualifications in response to RFQ 08-001. He reported that eight (8) firms responded to RFQ 08-002. Mr. Penksa reported that eight (8) firms were short-listed firms and were interviewed over the course of three days, January 7th – 9th.

Mr. Penksa reported that each interview consisted of a 20 – 30 minute presentation by the respondent firm followed by a question and answer period. He reported that he and airport staff members Michael Iguina, Airport Facilities Manager, and Lynn Noffsinger, Grants and Contracts Administrator, prepared a list of questions that were asked of all candidates and that they scored the responses. Mr. Penksa reported that Mr. McEachern, chair of the Facilities and Planning Committee, and Gene Lamp, FDOT, were present for the interviews but did not take part in the scoring process. Mr. Lamp monitored the proceedings but did not ask any questions.

Mr. Penksa reported that after the interviews were completed, he, Mr. Iguina and Ms. Noffsinger, tallied their scores and ranked the firms.

Mr. Penksa recommended selecting four (4) general engineering consultants and reported that the top ranked RFQ 08-001 respondents are:

1. Passero Associates, LLC, Fernandina Beach, FL
2. URS Corporation, Tampa, FL
3. Hanson Professional Services, Inc., Lakewood Ranch, FL
4. Reynolds, Smith & Hills, Inc., Jacksonville, FL

Mr. Thomas moved to adopt Resolution 08-007 authorizing execution of an agreement for General Engineering Consultant Services with Passero Associates, LLC. Mr. Breeze seconded the motion. A roll call vote followed: Mr. Stringfellow – aye, Mr. Thomas – aye, Ms. Woods – aye, Dr. Brashear –
aye, Mr. Breeze – aye, Mr. Goldstein – aye, Dr. Phillips – aye and Mr. Johnson – aye. Motion passed 8-0.

Mr. Thomas moved to adopt Resolution 08-008 authorizing execution of an agreement for General Engineering Consultant Services with URS Corporation. Mr. Johnson seconded the motion. A roll call vote followed: Mr. Thomas – aye, Ms. Woods – aye, Dr. Brashear – aye, Mr. Breeze – aye, Mr. Goldstein – aye, Dr. Phillips – aye, Mr. Stringfellow – aye, and Mr. Johnson – aye. Motion passed 8-0.

Mr. Thomas moved to adopt Resolution 08-009 authorizing execution of an agreement for General Engineering Consultant Services with Hanson Professional Services, Inc. Dr. Phillips seconded the motion. A roll call vote followed: Ms. Woods – aye, Dr. Brashear – aye, Mr. Breeze – aye, Mr. Goldstein – aye, Dr. Phillips – aye, Mr. Stringfellow – aye, Mr. Thomas – aye, and Mr. Johnson – aye. Motion passed 8-0.

Mr. Thomas moved to adopt Resolution 08-010 authorizing execution of an agreement for General Engineering Consultant Services with Reynolds, Smith & Hills, Inc. Mr. Breeze seconded the motion. A roll call vote followed: Dr. Brashear – aye, Mr. Breeze – aye, Mr. Goldstein – aye, Dr. Phillips – aye, Mr. Stringfellow – aye, Mr. Thomas – aye, Ms. Woods – aye, and Mr. Johnson – aye. Motion passed 8-0.

Mr. Thomas moved to adopt Resolution 08-011 authorizing execution of an agreement for General Engineering Consultant Services with URS Corporation for a Taxiway B Rehabilitation and Lighting Project. Mr. Breeze seconded the motion. A roll call vote followed: Mr. Breeze – aye, Mr. Goldstein – aye, Dr. Phillips – aye, Mr. Stringfellow – aye, Mr. Thomas – aye, Ms. Woods – aye, Dr. Brashear – aye, and Mr. Johnson – aye. Motion passed 8-0.

Mr. Penksa recommended approval of URS Corporation Task Order #1 in the amount not to exceed $245,232 for design, engineering and bid phase services for the rehabilitation and lighting project on Taxiway B. Mr. Penksa reported that an independent fee estimate and FAA approval of the cost will be obtained prior to execution of the Task Order. It is anticipated that up to 95% of the costs will be funded through an FAA AIP grant.

Mr. Thomas moved to adopt Resolution 08-012 authorizing execution of Task Order #1 with URS Corporation for a Taxiway B Rehabilitation and Lighting Project. Dr. Phillips seconded the motion. A roll call vote followed: Mr. Goldstein – aye, Dr. Phillips – aye, Mr. Stringfellow – aye, Mr. Thomas – aye, Ms. Woods – aye, Dr. Brashear – aye, and Mr. Johnson – aye. Motion passed 8-0.

**Gainesville Fire Rescue (GFR) - ARFF Services Terms with the City of Gainesville**

Mr. Thomas moved to approve the ARFF Services Terms with the City of Gainesville as presented in the agenda. Mr. Breeze seconded the motion. Motion passed.

Mr. Penksa noted that the terms for providing ARFF services will be considered by the City Commission and that, if approved, the City would prepare an agreement for GACRAA to consider.

**FAA Lease No. DTFA06-00-L-20096 Supplement #1 – Automated Surface Observing System (ASOS) – Resolution 08-013**

Mr. Penksa reported that the airport leases property on the airfield to the U.S. Government for the placement of an Automated Surface Observing System (ASOS) that provides airport weather information
for aircraft operations. The supplement provides the U.S. Government the right to install an emergency generator to power the ASOS in the event of a power failure.

Mr. Thomas moved to adopt Resolution 08-013 authorizing execution of Supplement No. 1 to Lease No. DTFA06-00-L-20096 with the U.S. Department of Transportation, Federal Aviation Administration (FAA), for the purposes of servicing an Automated Surface Observing System (ASOS) at Gainesville Regional Airport. Dr. Phillips seconded the motion. A roll call vote followed: Dr. Phillips – aye, Mr. Stringfellow – aye, Mr. Thomas – aye, Ms. Woods – aye, Dr. Brashear – aye, Mr. Breeze – aye, Mr. Goldstein – aye, and Mr. Johnson – aye. Motion passed 8-0.

Airport Authority Attendance
No issues to report at this time.

Tenant Reports
Mr. Bill Pokorny, University Air Center (UAC) General Manager, announced that a Cirrus Owners and Pilot Association (COPA) will conduct a fly-in at Gainesville Regional Airport January 25-27. He stated that UAC anticipates the participation of 50 – 70 aircraft. UAC is an authorized Cirrus service center.

Mr. Pokorny announced that UAC purchased a new tug capable of towing up to 90,000 pounds.

Mr. Penksa noted the presence of Mr. Ron Dudley, Gator Aviation Services, and stated that FedEx is considering occupying other sites at the airport; FedEx’s move from its current site would provide land for the expansion of Gator Aviation Services’ facility.

Airport Authority Comments
Mr. Stringfellow thanked Mrs. Danisovszky for organizing the holiday breakfasts hosted by GACRAA and terminal tenants. He indicated that he received many positive comments from airport patrons.

Airport Authority Attendance
Ms. Schiemann reported that Dr. Phillips was absent from three (3) consecutive GACRAA Board meetings. She stated that members who have had three or more consecutive absences are considered to be in “neglect” of duty. GACRAA By-Laws (Article II, Section 3.b) state that members so designated may appeal to the Board and request approval of the absences.

Dr. Phillips explained the reasons for his absences to the satisfaction of the Board members.

Mr. Stringfellow moved to accept Dr. Phillips’ request for approval of the absences. Mr. Goldstein seconded the motion. Motion passed.

Mr. Stringfellow noted that the Board conducts much of its work in committee and recommended that the By-Laws be amended to include an attendance rule for committee meetings.

Adjournment
There being no further business, the meeting was adjourned by the Chair at 6:17 p.m.

GACRAA Monthly Meeting

Chair
Date

Secretary/Treasurer
Date
AIRPORT BUSINESS

1. Information Items

 Projekt Summary

1. Transportation Security Administration Hurricane Preparedness
Gainesville Regional Airport has been chosen to house emergency supplies such as food, water, generators and trailers required to support TSA staff at airports affected by hurricane damage. The inland location is strategic for distribution, with some protection afforded through distance from the Atlantic Ocean and Gulf of Mexico. Materials will be staged at GNV, standing ready for dispatch anywhere in the southeastern United States. Materials have begun to arrive, many of them housed at Florida Food Service, and staff will develop a lease amendment to accommodate this new TSA activity.

2. RFP #07-002 Corporate Hangar Area Development
The Board accepted a proposal from RD Air Services, LLC to develop approximately 2.75 acres of property as a Corporate Hangar site to include ramp and taxi lanes. RD’s construction site plan has been approved by the City and approved by GACRAA at its June 27 meeting. A Phase I environmental audit of the property has been completed. A copy of the report was submitted to RD Air Services. Staff is awaiting certain documents from RD required prior to lease signing. Staff needs RD Air Services’ performance bond or other acceptable security. Staff had asked for all items necessary to execute the lease by the end of September. RD Air reports that they have completed their appraisal for the loan and final loan approval but they expect to have all documents for GACRAA legal review and lease execution by mid-December. RD Air is now considering alternative means to financing and guarantee construction. These will be submitted to staff for review. A ground breaking ceremony was held on December 19. RD Air has provided the required performance bond to secure construction. The lease is presently being signed and will be fully executed by February 28, 2008. Construction is expected to start on March 3, 2008.

3. Relocation of Entrance Road between Airline Terminal and Waldo Road
An earmark was received in the USDOT Highway Reauthorization Bill. $950,000 in additional funding for this project was also announced as FDOT Growth Management funding. A member of the Delegation has expressed an interest in
putting a sign with Airline logos on Waldo Road. A task order for design was approved by the Board and an FDOT grant agreement has been accepted. The Airport needs to develop additional airside land to meet future general aviation needs. The FAA’s Orlando ADO is of the opinion that the project does not qualify for AIP or PFC funding. The federal grant does not require any local match, but is insufficient to complete the project. More federal funds will be needed to complete the project without a large local share. FDOT has notified staff that construction of a partial road using 100% of the available federal funds with no state or local match is acceptable. The partial road will provide access to approximately 33 acres of airport land for future aeronautical development as well as a connection to the proposed county commerce park. The City Plan Board, in its approval of rezoning the current fairgrounds site for use as a business park, is in favor of utilizing access from Waldo Road via the proposed Airport Entrance Road. GACRAA has approved moving forward with the project to use up the federal funds available at 100% of project costs. The available funds will pay for approximately 1,700 feet of two-lane roadway. The road will not connect with the terminal loop road until additional federal funds are made available. Staff will pursue additional federal funding at the appropriate time in hopes of completing the road. Design work is scheduled to be completed by 6/2/2008 with bidding scheduled to occur on 8/14/2008. Construction of Phase I is scheduled to be substantially complete in June of 2009. **Airport staff recommends pursuing additional Federal Highway funds to complete Phase II of the road with little or no local match. The amount need to complete Phase II is estimated at $3,295,751.**

4. **DayJet™**

DayJet is a “Per-Seat, On-Demand” air taxi operator based in Delray Beach, FL. Gainesville is one of DayJet’s first 5 DayPorts in Florida. DayJet has also established its first DayBase in Gainesville. DayJet is also considering Gainesville for an operations maintenance center; these two activities would together require as many as 120 employees. DayJet has been performing intensive pilot training activities at the Airport and has received their FAA certificate to carry passengers. The official passenger service kick-off event was held on Friday, October 5th and was well attended. DayJet has begun revenue passenger operations and is pleased that the number of operations is “within the envelope of their business plan”.

5. **Airline Passenger Terminal Renovation**

The building permit was issued and the contractor began work in mid-May. A surplus trailer has been acquired to house offices for facilities maintenance and operations staff displaced by construction work in the former terminal restaurant area. The project is several weeks behind schedule. Airport staff is evaluating the contractor’s requests for additional time. Construction barriers have been erected in the main passageways in the terminal and overhead plumbing and HVAC work has begun as well as some wall demolition. Erection of structural steel to enclose the courtyard is complete. Conduits for upgraded electric service cables have been installed beneath the terminal drop-off lane. **Staff is recommending proposed**
changes to the concession area with the contractor. Proposals to replace HVAC equipment in the ticketing and bag claim areas are being evaluated. The pump house for the new chiller is complete and equipment is being installed. New chilled water lines are being installed on the roof from the chiller to various equipment locations. Roof for air handlers have been installed for the new chiller. Light fixtures and fire suppression systems have been installed in the atrium. Metal studs for drywall have been installed. A temporary passageway through the atrium has been constructed to allow passengers to pass through while the new TSA screening area is being completed. Work continues in the TSA screening area in anticipation of final TSA relocation by the middle of March. Additional work to address leaky storefront in the administration area is be accomplished. Carpet is on site and will be installed as soon as the storefront work is complete. Chair rail, baseboard and casework need to be installed before occupancy. City of Gainesville may require additional drywall be installed above the ceiling for fire protection. This is under review.

The two (2) new bathrooms serving the main passenger lounge are almost complete. Tile, ceiling grid and plumbing fixtures have been installed. Some punch list items need to be resolved prior to occupancy. The new chiller plant located outside is essentially complete.

6. **R D Air Services, LLC**

RD Air has established and occupied temporary offices next to the Bi-fold Door Hangar they lease. The new hangar door has been installed and is operational.

7. **Multi-Modal Facility**

Utilizing the FY05 USDOT grant and FDOT Growth Management funding, a Phase I scope of work is being developed. A bus/shuttle stop, taxi cab queuing area, and private vehicle waiting area are anticipated as elements of this project. Staff has submitted an application to use 100% of the federal funds available (approximately $291,534) with the minimum amount of local match (10%).

8. **St. Johns River Water Management District (SJRWMED)**

The water management district is pursuing resolution of conservation easement recordation and wetland clearing permits associated with work done in the early 1990’s (Taxiway A Extension) and mid-1980’s (tree clearing in the approach to Runway 29) respectively. The water management district has tentatively agreed to the proposal of recording the easement on Gum Root Park property. The City Commission approved recordation at its June 26, 2006 meeting if they receive $118,000 from GACRAA. The Commission must now approve Amendment # 2 to the Interlocal Agreement that the GACRAA Board approved on October 26, 2006. A survey of the easement has been prepared by RS&H as well as a draft easement area management plan. Both have been submitted to SJRWMD for approval. Airport staff will work with the City of Gainesville to develop an MOU for
continued city maintenance of the area to remove exotic species. Comments to the proposed easement language have been received from SJRWMD and have been forwarded to the City Attorney’s office for review. The City would like the Airport to remove the Gum Root area from the FAA Exhibit A map. The FAA will not approval removal of the property unless the Airport can demonstrate that it was added by mistake. The FAA is not in favor of a transfer of the funds from GACRAA to the City as they would consider this revenue diversion. FAA also must approve the easement language and wants the Airport to retain authority to mitigate potentially hazardous wildlife. SJRWMD is not in favor of such language. Staff has asked SJRWMD if there are opportunities to purchase land for conservation off-site. SJRWMD is investigating. Staff has approached the City about working together to mitigate off-site as well.

9. **Edge Lights on T/W A**
   The new Taxiway A lights are now fully operational. The project is substantially complete. The FAA has granted permission for the Airport to use any excess project funds on the ARFF building door and exhaust system modifications, installation of a dry chemical fire fighting system on the existing ARFF vehicles, as well as an update to the Airport Airfield signage plan as required by FAA. The vault emergency generator and automatic transfer switch have been tested and signed off. A preliminary walk through of the project was completed. All tower/vault fiber optic lines are installed and are operational. Employee training on the new vault has been completed. The meger test on the new cable has been received as required and the cable has passed inspection. Testing on the fiber optic cabling has been completed. Some minor fiber optic work remains to meet specifications. Installation of two (2) junction boxes to separate vault control and security gate fibers is being completed. Contractor must provide employee training on the fiber optic installation prior to project close-out. The Airport is awaiting as-built drawing from the contractor and the engineer. All other closeout documents have been received.

10. **Gainesville Regional Utilities (GRU) Rebate**
    A rebate check in the amount of $40,000 has been received from GRU for the new terminal HVAC system and LED exit lighting.

11. **Florida Food Service**
    Florida Food Service plans to expand its facility in the Airport Industrial Park. City and GACRAA approvals have been obtained; modifications to the sale have been approved, requiring $50,000 be set aside from net proceeds to pay for potential environmental remediation. The closing took place on January 17, 2007. The City of Gainesville has drafted an Escrow Agreement to define the terms for holding the $50,000 in escrow. The Escrow Agreement was approved by GACRAA in May 2007, and holds the sum in escrow until 2011. The funds are currently in an interest bearing account. The construction at Florida Food Service
is nearly complete and no contamination has been found. Staff expects the escrow may be released early.

12. **Automated Flight Service Center**  
The FAA has outsourced Automated Flight Service Station (AFSS) functions to Lockheed. A letter outlining the merits of keeping the GNV station open was sent to Senator Mel Martínez, Senator Bill Nelson, Congresswoman Corrine Brown, Congressman Cliff Stearns, FAA Administrator Marion Blakey, and Mr. Dan Courain, Vice President and AFSS Program Manager, Lockheed Martin Information Technology. Lockheed took over operation of the GNV AFSS station on October 1, 2005. Lockheed closed the GNV AFSS on July 30, 2007. Staff has contacted AFSS to confirm their intentions for the building. The current lease expires September 30, 2008. FAA Airways Facilities management is considering vacating its current location across the road from UAC and occupying the AFSS building. Staff will prepare recommendations for future use of the building at market rate for presentation to the Facilities and Planning Committee. Mr. Penksa has left several messages with FAA real estate personnel wishing to discuss FAA’s desires regarding the building. Staff has sent a formal request letter in order to prompt a response. We are awaiting a reply from FAA. Staff will meet with the local FAA Airways Facilities manager on or about December 13th to discuss FAA’s plans and how additional private tenants might fit into those plans. Staff intends to contact our legislative delegation to assist in having FAA move forward and formalize a proposal.

13. **Consolidated Rental Car Facility**  
A $3.00 Customer Facility Charge (CFC) went into effect August 1, 2005. Initial conceptual design work has been completed. The project scope must be revised in order to fit within the original budget. A meeting with the local rental car representatives was held on April 20, 2007. Only the representative from Hertz attended. Staff has prepared a reduced facility to fit within the original scope of work. A drawing of the revised project site plan has been prepared by RS&H and has been circulated to the rental car companies for comment. Three companies have submitted comments so far and the concept plan will be revised as comments are received.

14. **Expanded Rental Car Ready Lot**  
A Rates and Charges study is underway that will help staff develop a strategy for constructing additional ready/return parking spaces.

15. **Financial Policy**  
A new Financial Policy is needed to describe the Authority’s financial strategy and accounting structure that is now in place.
16. **Facility Solicitation / Evaluation / Leasing Policy**
A policy is needed to describe how the Authority intends to go about leasing facilities it owns, and when competitive processes will be employed. A draft policy has been developed for the Facilities and Planning Committee to consider.

17. **ADS-B Installation**
Gainesville is one of five sites in Florida to receive new technology that will broadcast traffic information to aircraft. Installation of equipment was anticipated in 2004. An obstruction survey of the approaches has been completed. Several trees were identified for removal to minimize visibility minimums. The Airport located and marked the trees for eventual topping or removal. Some of the trees closest to the airport have been topped. Staff has requested an updated schedule for funding and installation of the approach from FAA. FAA has hired a firm to perform ground and aerial obstruction surveys in preparation for the approach. The ground survey work began in February.

18. **Fairground Property**
The County Commission has adopted Plan East Gainesville, which includes redevelopment of the existing fairgrounds into a Business/Commerce Park. County staff has recommended moving the fairgrounds to a site just north of the Airport Industrial Park. The County has purchased the aforementioned property. A deed restriction on the current fairground site has been moved to the new site and the County has petitioned the City to rezone the current site for business use.

19. **Consolidated Communications Antennae, RFP # 05-005**
The Ground Lease Agreement is fully executed, and the tower developer has begun the permitting process. Engineering of the antennae is nearing completion. The City required zoning changes to accommodate the tower and other potential developments. The necessary zoning changes were approved by the City Commission in April 2007. The Board authorized TowerCom to build a “flag-ready” unipole tower. Staff has received a site plan for review. The site plan for the tower, including the U.S. flag presentation was approved by the City Plan Board on July 19th. The approval was granted with some minor modifications requested by city staff. The contractor is to supply a performance bond to cover demolition and removal of the tower in the event it is abandoned. TowerCom received their building permit from the City in late October. A preconstruction meeting with the building contractor and airport staff was held on October 25th. Construction commenced on November 6th. The tower is up. A decorative masonry security wall has been constructed around the tower. Landscaping has been planted as required. A medium intensity strobe system is to be installed on top of the tower. Additional work on communications equipment remains. According to TowerCom, contracts with two (2) cell phone providers, Alltel and Verizon, have be secured. The Airport has been approached by AT&T to provide
an easement for telephone service lines to the tower and a proposal will be submitted to the Board at a later date.

20. **Hatchet Creek Development**
On February 28, 2007, a developer held a Neighborhood Workshop to discuss a proposed Large-scale Comprehensive Plan Amendment on 498± acres near the Ironwood Golf Course. The proposed project will change the land use from Single Family Residential and Industrial to Planned Use District (PUD) to allow for mixed-use development including single-family residential units, multi-family residential units, commercial space, and office space. The eastern boundary of the site is approximately ½ mile from the end of Runway 11-29, the Airport’s primary runway. Staff has communicated to the City Manager and to City Commissioners the airport’s opposition to the proposed zoning change on land adjacent to airport property. The property in question is within the 65 ldn – 70 ldn noise contour, and residential zoning is not a compatible use for this land. City Planning staff has provided its recommendation, to approve with conditions, to the City Plan Board.

The developer has re-submitted his application and proposes 1,500 age restricted dwelling units, 500 assisted living units, 100,000 square feet of office space and 100,000 square feet of retail/commercial space. Staff believes the developer has agreed to provide noise insulation and aviation easements over the entire property. The developer is to provide copies of the easement language to GACRAA’s attorney. The application went before the City Plan Board on September 20, 2007. The city arranged a conference call with FAA personnel at the Orlando Airports District office on September 5th to discuss FAA’s concerns and available options. FAA is not in favor of changes to existing Industrial zoning to Residential. City Staff has recommended approval with conditions but does not recommend changing existing Industrial zoning or allowing residential construction within the City’s established 65 dnl zone. The City is encouraging GACRAA to update the airport noise contours as quickly as possible. GACRAA and the City will need to decide which contours are appropriate for update of the City’s Airport Hazard Ordinance and comprehensive noise plans. GACRAA has approved a task order with RS&H to update noise contours as the first phase of and FAA Part 150 Study.

21. **Part 150 Study (Phase 1)**
The independent fee review has been completed. The proposed task order is within 10% of the independent fee review. The FAA’s Orlando ADO has included the project in its proposed 2008 program and issued concurrence with the award to RS&H. Notice to proceed was issued to the consultant on December 4th. The project should take 120-150 days to complete. A kick-off meeting was held with the consultant on November 30th and various aircraft/airport operational data have been collected. The first meeting of the project Technical Advisory Committee (TAC) and Public Workshop for interested members of the public was held on January 24th. The draft aircraft operational forecast has been sent to FAA for review and approval. FAA is expected to complete their review by the end of March. The approved forecast will be input into the INM computer model to
develop five (5) year and twenty (20) year forecast noise exposure maps at 55, 60, 70 and 75 dnl levels.

22. **City of Gainesville Fire Rescue Services**
The City of Gainesville, in anticipation of budget shortfalls due to the State Legislature’s actions regarding property taxes, has advised the Airport that it will increase the fee to staff the Airport’s Fire Station. The City intends to increase the fee by approximately $230 thousand dollars. Staff submitted a response to the City’s proposed increase on July 14th. Staff has met with the City Manager and Fire Chief to discuss various options for reducing cost. The airport and city staff agreed to try and negotiate costs and explore a change in staffing with the firefighter union. The City Commission approved a motion giving GACRAA one-year notice of termination of the agreement on October 1, 2007. The Authority will have the option of continuing the agreement for an additional five (5) months beyond October 1, 2008 at 100% cost reimbursement. The City Commission directed staff to work with GACRAA to negotiate a new agreement and explore cost reduction measures. Staff met with the Fire Chief on October 16th to begin discussions on possible cost cutting measures. Staff had a follow-up meeting with GFR on December 7th. GFR presented a general plan that addresses most of staff’s concerns and would result in a significant reduction over the City’s proposed FY2009 rate. GFR is also receptive to taking on some additional airport operations duties to add value to the contract. Staff will update GACRAA of the GFR proposal and recommends moving forward to formalize a contract for consideration in January 2008. A summary of the contract terms has been provided. The Gainesville City Commission approved the contract terms at its January 28th meeting. The new agreement is being drafted by the City for final review and execution by GACRAA.

23. **GACRAA Email**
A project to implement the Board’s request to provide public access to GACRAA members’ email on the Airport’s website is completed. E-mail to Board members can be viewed on the website.

24. **Taxiway B Rehabilitation**
The airport has previously applied for funds to rehabilitate Taxiway B pavement and lighting. The project is included in the airport’s Joint Airport Capital Improvement Program (JACIP) Staff recently learned that funding for the project may be awarded in FY 2008 if an FAA reauthorization bill is approved. An RFP for consultant selection has been prepared and advertised. The project must be designed and bid by July 2008 in order to meet FAA requirements to be under grant by September 2008. Consultant proposals are expected by December 20, 2007. In order to meet the demanding FAA schedule, a consultant agreement must be signed and Notice to Proceed issued by mid to late January. Airport staff recommends arranging for some of the initial geotechnical investigation and
perhaps survey work prior to consultant selection in order to meet this tight schedule. The project will include rehabilitation of the existing pavement and replacement of the taxiway edge lighting and two signs. The preferred lighting system will utilize lightning resistant cable (as available) in conduit and utilize LED light fixtures. Lighting work may be bid as an alternate in order to stay within budget. Various paving options will be considered, however, time is of the essence in completing a design that will fit within the FAA grant budget. During the initial survey and Geotech work, it was noted that the existing taxiway is 48’ wide; this does not meet any current FAA design standard. FAA must approve repaving of the taxiway at the existing width. FAA may require that the width be increased by 2’ to meet current Aircraft Group III standard or be reduced in width to 35’ to meet design Group II standards. GACRAA may need to show sufficient large aircraft operations to justify paving at a width greater than 35’. Cost estimates for the various paving widths are being developed for consideration by FAA. The FAA’s Airport Improvement Program has only been funded through June 30th. FAA is now requiring bids be received and grant offers accepted before June 30, 2008. This will put even tighter time constraints on the design and bid process. Also, it is expected that only 75% of the original grant amount can be committed to by FAA this fiscal year unless further action is taken by Congress.

25. **Airport RFQ for General Engineering Consultant Services**

Airport staff has prepared and advertised an RFQ for general airport engineering and consulting services as well as a separate RFP for design and professional services for Rehabilitation of Taxiway B. Existing agreements with RW Armstrong and RS&H recently expired. Staff proposes to hire a minimum of three firms to provide general engineering, architectural, planning and environmental and related services. The agreements would be non-exclusive, allowing the airport to choose the most qualified firm for each job from a small pool of pre-selected firms. Per FAA and FDOT requirements, consultant selection must be based on qualifications and not cost. Contracts would be non-exclusive and may be canceled at any time. GACRAA would still have the option to issue new, project specific RFP’s for services and contract with new firms (outside the pool) when deemed to be in the best interest of GACRAA.

All proposals were due by December 20, 2007 for both RFQs. Upon examination of the proposals, staff short-listed the proposals to a total of eight firms. Shortlisted firms would made presentations to the selection committee in January. A qualifications based ranking system was employed and the results tabulated and submitted to the Facilities and Planning Committee for consideration and recommendation to GACRAA. The RFQ and RFP have been reviewed and approved by FAA. (The selection process must follow the requirements set forth in FAA Advisory Circular 150/5100-14D.) GACRAA has selected four (4) firms for General Engineering Services. The selections have been review and approved by FAA. Five (5) year General Engineering Services contracts have been sent out for signature. The expiration dates on the four (4) contracts will be staggered.
26. **Quintana Land Purchase**

Airport neighbor Sergio J. Quintana, communicated his desire to sell a parcel of land contiguous to airport property. The parcel, 17731-004-000, consists of approximately 15.2 acres and is located southeast of the threshold to Runway 29. Mr. Quintana is interested in obtaining an appraisal to determine the fair market value of the property.

The property is located within an area identified for “Future Acquisition” “to eliminate existing and potential future noncompatible land use” along the east southern boundary of the airport in the Gainesville Regional Airport Master Plan Update of October 1987. As much of the property is wetlands, it could be utilized as buffer between the airport and neighbors to the south.

The Board has previously approved staff’s recommendation to obtain an appraisal to determine the fair market value of the property and upon successful negotiation of the price, pursue the purchase with GACRAA, FAA or FDOT funds. The property is not currently eligible for purchase with FAA funds. While not anticipated, this could change if it is found to be within an established 65 dnl+ noise zone upon completion of the current FAA Part 150 study.

The appraisal for the property has been completed. The property has been appraised at $76,000. This is considerably over the assessed value of $30,400 and the anticipated purchase price. SJRWMD has initially stated that the property does not contain enough quality uplands to significantly address GACRAA’s current mitigation obligations. Without FAA funding eligibility or significant mitigation credit granted by the SJRWMD, staff does not recommend purchase at this time. Staff has arranged a meeting with the SJRWMD to perform a site inspection of the property and to determine the mitigation value in more detail.

27. **Solar Panel Project**

At its meeting on April 21, 2005, the Board heard a presentation from representatives of Gainesville Regional Utilities (GRU) regarding the installation of a solar energy collector system on the roof of the airline terminal building as a demonstration project. The GRU representative indicated that there would be no cost incurred by GACRAA for the installation of the solar panels. At the time, Reynolds, Smith & Hills, Inc., the firm that designed the Terminal Renovation that is currently underway, was approached by GRU and the RS&H architectural staff provided a solution by incorporating the solar panels as part of the design of the roof of the building. The GACRAA Board voted to support the proposed GRU Solar Project at the airport.

At its meeting on September 26, 2007, former Gainesville Mayor Thomas Bussing presented a proposal to install photovoltaic solar panels on the roof of the airline passenger terminal. Mr. Bussing reported that Gainesville Regional Utilities (GRU) is in possession of an array of solar panels that are compatible for use on the roof of the terminal. He reported that he has contacted GRU and the utility is
interested in pursuing the project with the approval of GACRAA. Mr. Bussing stated that there should be no cost to GACRAA for the installation of the solar panels. The GACRAA Board voted to support the proposed project and directed staff to communicate the Board’s support to GRU and the City Commission.

At its meeting on October 25, 2007, the Board learned that GRU was not as anxious to pursue the project as previously thought. In a reply to the Board, GRU General Manager Karen Johnson stated that the cost to the airport to install the solar panels could be in the range of $25,000 to $45,000. The GACRAA Board voted to direct staff to continue to work with GRU to develop a maximum budget of $45,000 and to provide more information on installation of the solar project on the roof of the airline terminal.

Staff met with several representatives of GRU to discuss solar project options on February 20, 2008. While GRU is not interested in installing their own array on the terminal roof at this time, representatives did offer information on current rebates and incentives available from GRU and the State of Florida. GRU suggests a 25 KW array be installed as this will maximize the available incentives. GRU offers rebates of $1.50 per watt. The state has a grant program which will pay as much as $4.00 per watt up to a maximum of $100,000. A 25 KW array will maximize the state contribution. State funds for FY07-08 are currently obligated. Grant funds for FY08-09 are available on a first come, first served basis. State funds are not guaranteed and cannot be applied for until the system has been installed. Therefore, there is some risk to GACRAA. Federal incentives are in the form of a 30% tax credit and would only apply if GACRAA contracts with a private third party to own and operate the solar panel array. Current costs for photovoltaic installations average $8-$9 per watt. Cost to GACRAA for a 25 KW installation, after incentives, could be as low as $62,500. Staff will further explore options and financial payback.
Terminal Renovation Project Update
Status 2/21/08

KEY WORK ACCOMPLISHED

- Pump house piping installed and tested
- East Roof top equipment piping completed
- Toilet fixtures installed
- Floor and wall tiles installed in restrooms
- Work continuing in TSA Area
- Floor tile being installed in Board Room

CRITICAL UPCOMING ACTIVITIES

- Complete women’s / men’s toilets and the family toilet
- Continue work in Mechanical Room
- Continue work in TSA Area
- Complete work at the Pump House site
- Complete Alt 3 Office Area
- Continue work on CHW System
**Gainesville Regional Airport**  
**Air Traffic Volume and Fuel Flowage**  
For the Four Months Ending January 31, 2008

<table>
<thead>
<tr>
<th></th>
<th>Actual 01/31/08</th>
<th>Prior 01/31/07</th>
<th>% Change Over Prior</th>
<th>F-YTD 01/31/08</th>
<th>F-YTD 01/31/07</th>
<th>% Change Over Prior</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Air Traffic Volume Report</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Passengers</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Regional Carriers</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deplaned</td>
<td>10,619</td>
<td>11,720</td>
<td>(9.39%)</td>
<td>45,618</td>
<td>49,193</td>
<td>(7.27%)</td>
</tr>
<tr>
<td>Enplaned</td>
<td>10,154</td>
<td>9,753</td>
<td>4.11%</td>
<td>45,450</td>
<td>48,611</td>
<td>(6.50%)</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td>20,773</td>
<td>21,473</td>
<td>(3.26%)</td>
<td>91,068</td>
<td>97,804</td>
<td>(6.89%)</td>
</tr>
<tr>
<td>Non-Scheduled (Charter)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deplaned</td>
<td>338</td>
<td>3,017</td>
<td>(88.80%)</td>
<td>826</td>
<td>3,778</td>
<td>(78.14%)</td>
</tr>
<tr>
<td>Enplaned</td>
<td>342</td>
<td>3,013</td>
<td>(88.65%)</td>
<td>757</td>
<td>3,727</td>
<td>(79.69%)</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td>680</td>
<td>6,030</td>
<td>(88.72%)</td>
<td>1,583</td>
<td>7,505</td>
<td>(78.91%)</td>
</tr>
<tr>
<td><strong>Totals (All-Types)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deplaned</td>
<td>10,957</td>
<td>14,737</td>
<td>(25.65%)</td>
<td>46,444</td>
<td>52,971</td>
<td>(12.32%)</td>
</tr>
<tr>
<td>Enplaned</td>
<td>10,496</td>
<td>12,766</td>
<td>(17.78%)</td>
<td>46,207</td>
<td>52,338</td>
<td>(11.71%)</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td>21,453</td>
<td>27,503</td>
<td>(22.00%)</td>
<td>92,651</td>
<td>105,309</td>
<td>(12.02%)</td>
</tr>
<tr>
<td><strong>Cargo</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Air Freight</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deplaned</td>
<td>59,554</td>
<td>67,702</td>
<td>(12.04%)</td>
<td>223,653</td>
<td>262,958</td>
<td>(14.95%)</td>
</tr>
<tr>
<td>Enplaned</td>
<td>5,875</td>
<td>15,066</td>
<td>(61.00%)</td>
<td>21,923</td>
<td>68,734</td>
<td>(68.10%)</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td>65,429</td>
<td>82,768</td>
<td>(20.95%)</td>
<td>245,576</td>
<td>331,692</td>
<td>(25.96%)</td>
</tr>
<tr>
<td><strong>Air Express</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Deplaned</td>
<td>0</td>
<td>1,066</td>
<td>(100.00%)</td>
<td>0</td>
<td>3,326</td>
<td>(100.00%)</td>
</tr>
<tr>
<td>Enplaned</td>
<td>0</td>
<td>250</td>
<td>(100.00%)</td>
<td>0</td>
<td>250</td>
<td>(100.00%)</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td>0</td>
<td>1,316</td>
<td>(100.00%)</td>
<td>0</td>
<td>3,576</td>
<td>(100.00%)</td>
</tr>
<tr>
<td><strong>Total Cargo</strong></td>
<td>65,429</td>
<td>84,084</td>
<td>(22.19%)</td>
<td>245,576</td>
<td>335,268</td>
<td>(26.75%)</td>
</tr>
<tr>
<td><strong>Tower Operations (Numbers)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Air Carrier (60+Seats)</td>
<td>186</td>
<td>199</td>
<td>(6.53%)</td>
<td>720</td>
<td>568</td>
<td>26.76%</td>
</tr>
<tr>
<td>Commuter/Taxi(Under 96</td>
<td>962</td>
<td>858</td>
<td>12.12%</td>
<td>3,603</td>
<td>3,490</td>
<td>3.24%</td>
</tr>
<tr>
<td>Cargo Carrier</td>
<td>37</td>
<td>36</td>
<td>2.78%</td>
<td>143</td>
<td>146</td>
<td>(2.05%)</td>
</tr>
<tr>
<td>Gen. Aviation</td>
<td>5,390</td>
<td>5,651</td>
<td>(4.62%)</td>
<td>20,447</td>
<td>22,867</td>
<td>(10.58%)</td>
</tr>
<tr>
<td>Military</td>
<td>612</td>
<td>1,011</td>
<td>(39.47%)</td>
<td>2,009</td>
<td>3,586</td>
<td>(43.98%)</td>
</tr>
<tr>
<td><strong>Totals</strong></td>
<td>7,187</td>
<td>7,755</td>
<td>(7.32%)</td>
<td>26,922</td>
<td>30,657</td>
<td>(12.18%)</td>
</tr>
<tr>
<td><strong>Fuel Flowage Report (Gallons)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>General Aviation</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jet A</td>
<td>100,990</td>
<td>107,906</td>
<td>(6.41%)</td>
<td>349,051</td>
<td>343,977</td>
<td>1.48%</td>
</tr>
<tr>
<td>AvGas</td>
<td>18,509</td>
<td>24,064</td>
<td>(23.03%)</td>
<td>79,352</td>
<td>94,986</td>
<td>(16.46%)</td>
</tr>
<tr>
<td><strong>Total General Aviation</strong></td>
<td>119,499</td>
<td>131,962</td>
<td>(9.44%)</td>
<td>428,403</td>
<td>438,963</td>
<td>(2.41%)</td>
</tr>
<tr>
<td>Airlines Jet A</td>
<td>143,433</td>
<td>122,112</td>
<td>17.46%</td>
<td>521,427</td>
<td>518,693</td>
<td>0.53%</td>
</tr>
<tr>
<td>Military Jet A</td>
<td>26,003</td>
<td>21,096</td>
<td>23.26%</td>
<td>65,563</td>
<td>74,364</td>
<td>(11.84%)</td>
</tr>
<tr>
<td><strong>Total Fuel Flowage</strong></td>
<td>288,935</td>
<td>275,160</td>
<td>5.01%</td>
<td>1,015,393</td>
<td>1,032,020</td>
<td>(1.61%)</td>
</tr>
</tbody>
</table>
Passenger Traffic by Month
January 2008

Number of Passengers

<table>
<thead>
<tr>
<th>Year</th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
<th>Jul</th>
<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007</td>
<td>27,503</td>
<td>22,443</td>
<td>28,908</td>
<td>26,525</td>
<td>27,479</td>
<td>25,218</td>
<td>24,474</td>
<td>24,371</td>
<td>20,866</td>
<td>24,817</td>
<td>24,745</td>
<td>21,595</td>
</tr>
<tr>
<td>2008</td>
<td>21,453</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Enplanements by Month
Including Charters
January 2008

<table>
<thead>
<tr>
<th></th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
<th>Jul</th>
<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007</td>
<td>12,766</td>
<td>11,118</td>
<td>14,306</td>
<td>13,485</td>
<td>13,874</td>
<td>12,766</td>
<td>12,067</td>
<td>11,616</td>
<td>11,072</td>
<td>12,421</td>
<td>12,312</td>
<td>10,907</td>
</tr>
<tr>
<td>2008</td>
<td>10,496</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Number of Enplaned Passengers (Including Charters)
Enplanements by Month
Excluding Charters
January 2008

Number of Enplaned Passengers Excluding Charters

<table>
<thead>
<tr>
<th></th>
<th>Jan</th>
<th>Feb</th>
<th>Mar</th>
<th>Apr</th>
<th>May</th>
<th>Jun</th>
<th>Jul</th>
<th>Aug</th>
<th>Sep</th>
<th>Oct</th>
<th>Nov</th>
<th>Dec</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007</td>
<td>9,753</td>
<td>10,666</td>
<td>13,833</td>
<td>13,426</td>
<td>13,653</td>
<td>12,614</td>
<td>11,955</td>
<td>11,591</td>
<td>10,420</td>
<td>12,409</td>
<td>12,057</td>
<td>10,830</td>
</tr>
<tr>
<td>2008</td>
<td>10,154</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Gainesville Regional Airport
Scheduled Commercial Passenger Traffic Load Factors
For the Four Months Ending January 31, 2008

<table>
<thead>
<tr>
<th>Airlines:</th>
<th>Total Passengers</th>
<th>Total Load Factor</th>
<th>F-YTD Total Passengers</th>
<th>F-YTD Load Factor</th>
</tr>
</thead>
<tbody>
<tr>
<td>Atlantic Southeast Airlines: (Delta Connection)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Load Potential</td>
<td>10,758.00</td>
<td>100.0%</td>
<td>36,962.00</td>
<td>100.0%</td>
</tr>
<tr>
<td>Arriving</td>
<td>5,973.00</td>
<td>55.5%</td>
<td>25,126.00</td>
<td>68.0%</td>
</tr>
<tr>
<td>Departing</td>
<td>5,806.00</td>
<td>54.0%</td>
<td>25,198.00</td>
<td>68.2%</td>
</tr>
<tr>
<td>Total Passengers for the Month</td>
<td>11,779.00</td>
<td>54.7%</td>
<td>50,324.00</td>
<td>68.1%</td>
</tr>
<tr>
<td>Mesa Airlines: (US Airways Express)</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Load Potential</td>
<td>5,900.00</td>
<td>100.0%</td>
<td>24,300.00</td>
<td>100.0%</td>
</tr>
<tr>
<td>Arriving</td>
<td>3,689.00</td>
<td>62.5%</td>
<td>16,859.00</td>
<td>69.4%</td>
</tr>
<tr>
<td>Departing</td>
<td>3,402.00</td>
<td>57.7%</td>
<td>16,369.00</td>
<td>67.4%</td>
</tr>
<tr>
<td>Total Passengers for the Month</td>
<td>7,091.00</td>
<td>60.1%</td>
<td>33,228.00</td>
<td>68.4%</td>
</tr>
<tr>
<td>Gulfstream/Continental Connection:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Load Potential</td>
<td>1,805.00</td>
<td>100.0%</td>
<td>7,372.00</td>
<td>100.0%</td>
</tr>
<tr>
<td>Arriving</td>
<td>957.00</td>
<td>53.0%</td>
<td>3,633.00</td>
<td>49.3%</td>
</tr>
<tr>
<td>Departing</td>
<td>946.00</td>
<td>52.4%</td>
<td>3,883.00</td>
<td>52.7%</td>
</tr>
<tr>
<td>Total Passengers for the Month</td>
<td>1,903.00</td>
<td>52.7%</td>
<td>7,516.00</td>
<td>51.0%</td>
</tr>
<tr>
<td>Totals for All Airlines</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Load Potential - Enplaned</td>
<td>18,463.00</td>
<td>50.0%</td>
<td>68,634.00</td>
<td>50.0%</td>
</tr>
<tr>
<td>Load Potential - Deplaned</td>
<td>18,463.00</td>
<td>50.0%</td>
<td>68,634.00</td>
<td>50.0%</td>
</tr>
<tr>
<td>Load Potential - Total</td>
<td>36,926.00</td>
<td>100.0%</td>
<td>137,268.00</td>
<td>100.0%</td>
</tr>
<tr>
<td>Total Passengers</td>
<td>20,773.00</td>
<td>56.3%</td>
<td>91,068.00</td>
<td>66.3%</td>
</tr>
<tr>
<td>Gulfstream/Continental Connection:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Load Potential - Total E&amp;D</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Enplaned - Departing</td>
<td>302.00</td>
<td>63.6%</td>
<td>1,267.00</td>
<td>64.1%</td>
</tr>
<tr>
<td>Deplaned - Arriving</td>
<td>256.00</td>
<td>53.9%</td>
<td>932.00</td>
<td>47.2%</td>
</tr>
<tr>
<td>Total Passengers for the Month</td>
<td>558.00</td>
<td>58.7%</td>
<td>2,199.00</td>
<td>55.6%</td>
</tr>
<tr>
<td>Gulfstream/Continental Connection:</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Load Potential - Total E&amp;D</td>
<td>1,330.00</td>
<td>100.0%</td>
<td>5,396.00</td>
<td>100.0%</td>
</tr>
<tr>
<td>Enplaned - Departing</td>
<td>644.00</td>
<td>48.4%</td>
<td>2,616.00</td>
<td>48.5%</td>
</tr>
<tr>
<td>Deplaned - Arriving</td>
<td>701.00</td>
<td>52.7%</td>
<td>2,701.00</td>
<td>50.1%</td>
</tr>
<tr>
<td>Total Passengers for the Month</td>
<td>1,345.00</td>
<td>50.6%</td>
<td>5,317.00</td>
<td>49.3%</td>
</tr>
</tbody>
</table>
AIRPORT BUSINESS

2. Finance Report

An update on the GACRAA budget and a comparison with actual revenue and expenditures as of January 31, 2008 will be provided.

Recommendation: Listen to the report and give any applicable comment.

Report will provided at the meeting.
Finance report page 1
Finance Report page 4 interest
AIRPORT BUSINESS

3. Facilities & Planning Committee Report

A meeting of the Facilities & Planning Committee was held on February 20, 2008.

✔ South Florida Airlines d.b.a. Gator Air – Lease Agreement –
Resolution 08-013

✔ Mil-Con Change Order – Ticketing Lobby – Passenger Terminal
Renovation Phase 2 - Resolution 08-014

✔ FY09 Legislative Requests

Recommendation: Motion to adopt Resolution 08-013; motion to adopt Resolution 08-014; motion to adopt the proposed FY09 Legislative Requests.
Call to Order by the Chair
Chair McEachern called the meeting to order at 3:00 p.m.

Facilities & Planning Committee Members Present: William Breeze, Mac McEachern, Win Phillips and Janet Woods were present.

GACRAA Chair Peter Johnson was present.

Determination of a Quorum: A quorum was present.

Approval of the Highlights of the January 10, 2008 Meeting
Mr. Breeze moved approval of the highlights as presented. Ms. Woods seconded the motion. Motion passed.

Taxiway B Rehab Update
Mr. Penksa reported that the pavements on Taxiway B and Taxiway A-1 are in very poor condition and require rehabilitation. Mr. Penksa reported that Taxiway B was last rehabilitated in the 1970s. He stated that the actual width of the taxiway is 48' although all references to the taxiway indicate a width of 50' feet. Mr. Penksa reported that FAA may require the airport to rehabilitate the taxiway to a width of only 35'. He reported that the FAA’s Airport Improvement Program has only been funded through June 30, 2008. FAA is requiring bids be received and grant offers accepted before June 30th. It is expected that only 75% of the original grant amount can be committed to by FAA this fiscal year unless further action is taken by Congress.

Following a brief discussion, the committee determined that the airport should pursue funding for rehabilitating the full width of the runway, 48', and possibly increasing it to 50' wide.

General Aviation Terminal Building Construction
Mr. Penksa reported that University Air Center (UAC) management would like to expand its terminal building. He stated that UAC indicated a need for more room for pilot training, amenities, and lobby expansion to accommodate counters for rental car and DayJet use. Mr. Penksa indicated that Dr. Lukowski might possibly be willing to pay 50% of the local share of potential FDOT funding but is unlikely to be willing to contribute to the cost if the current UAC lease is not extended beyond 2023.

Mr. McEachern and Mr. Breeze noted that UAC is required to build on land adjacent to Gator Aviation Services.

Mr. Penksa reported that the Attorney for the Authority indicated that GACRAA should not extend the FBO agreement to facilitate a major expansion of the GA terminal without a new public RFP for FBO services. Mr. Penksa is trying to develop other options which may facilitate construction.

It was the consensus of the committee to pursue FDOT funding for the GA Terminal expansion.
**Proposed FedEx Relocation**

Mr. Penksa reported that he approached FedEx with a proposal to relocate their sort facility to the bi-fold door hangar after it is vacated by R D Air Services. Mr. Penksa noted that the local FedEx manager has shown some interest in moving their aircraft unloading and sort operation indoors and provide some facilities for customer pick-up and drop off of packages as well as other amenities. FedEx management in Memphis must review and approval the proposal. Staff is awaiting a response from FedEx. Staff Mr. Penksa stated that the lack of a sewer connection at the bi-fold door hangar may hinder the move.

Mr. McEachern recommended installing a lift station and extending the sewer line to the entire GA area. He suggested that the committee individually contact members of the City Commission to encourage action by the City.

**South Florida Airlines d.b.a. Gator Air – Lease Agreement**

Mr. Penksa reported that South Florida Airlines d.b.a. Gator Air is interested in operating flights from Gainesville to Key West and Ft. Lauderdale. He stated that Gator Air will operate Piper Navajo Chieftain aircraft. The aircraft has six (6) passenger seats. Mr. Penksa distributed a Lease Summary and identified an area in the airline terminal ticket lobby from which Gator Air will operate. He stated that following checked baggage screening by TSA, baggage will be moved out of the terminal via a front door and taken to the aircraft through Gate 40 adjacent to the east side of the terminal. Mr. Penksa reviewed the terms of the lease agreement. Mr. Penksa related that South Florida Airlines reports they have approached US Airways Express about servicing their passengers. Should they reach an agreement with US Airways, the proposed lease may not be necessary.

*Dr. Phillips moved to recommend to the Board that staff move forward and negotiate a lease agreement with South Florida Airlines d.b.a. Gator Air. Mr. Breeze seconded the motion. The motion passed.*

**Food & Beverage Concession RFP**

Mr. Penksa reported that staff has begun work on a Food & Beverage Concession RFP. He stated that the RFP will identify and/or recommend the minimum operating conditions that will be considered acceptable to the Airport. He noted that the concession operator will be granted the use of the Airport’s liquor license. He recommends that free parking be offered to restaurant patrons to help to draw customers from off airport and make the concession viable.

*It was the consensus of the committee that staff proceeds with the Food & Beverage Concession RFP and that staff evaluates the proposals and makes a selection recommendation to the Committee.*

**LPA Group Task Order – Stormwater Pollution Prevention Control Plan Update**

Mr. Penksa reported that quotes were solicited from two (2) consultant firms to update the Airport’s Stormwater Pollution Prevention Control Plan. He stated that both consultants provided quotes that were very close in amount and that staff has elected to utilize the services of LPA Group. Mr. Penksa reported that the cost of the update will be $8,800. He stated that LPA Group has considerable more experience with airports in the work required. He noted that the completion of an update was included in the FY08 Budget.

**Astar Proposed Site**
Mr. Penksa reported that Astar Air Cargo (formerly DHL Airways), is interested in moving maintenance operations from Ohio to Florida. Astar has considered Daytona Beach, Gainesville and Tampa. Astar’s operation would provide 500 jobs in a facility of 114,000 sq. ft. that is estimated to cost $25 million to construct. Mr. Penksa reported that he has advised Astar that the Airport will need to offer property for lease via an RFP process.

*It was the consensus of the committee to identify property that is available for lease and offer the site to interested parties via an RFP process.*

**Mil-Con Change Order – Ticketing Lobby – Passenger Terminal Renovation Phase 2**

Mr. Penksa reported that over a third of the cost of the Passenger Terminal Renovation Phase 2 project is related to the installation of new HVAC systems. He stated that the renovation bid included the replacement of all but two (2) air handler units; one services the ticketing lobby and the other unit services the baggage lobby. Mr. Penksa reported that the Mil-Con has provided a change order in the amount of $233,134 to replace the air handler unit for the ticketing lobby. He recommended submitting the change order to the FAA for approval for FY09 funding. He stated that the Airport would need to borrow against its line of credit to fund the cost of the change order until FY09 FAA funding is available.

*Mr. McEachern moved to recommend approval of a change order in the amount of $233,134 for additional HVAC work in the ticketing lobby. Dr. Phillips seconded the motion. Motion passed.*

**FY09 Legislative Requests**

Mr. Penksa reported that the congressional delegation has requested input from the Airport regarding requests for federal funding for FY09 projects. He recommended that the Airport respond by requesting federal funding to rehabilitate Taxiway C. He stated that an engineering consultant will provide a formal estimated cost of the project for the delegation’s consideration. However, he indicated that the cost could be approximately $1 million (for a minimal mill and overlay).

Mr. Penksa recommended requesting federal funding to complete the second phase of the new access road from Waldo Road to the Airline Passenger Terminal. Federal funding in the amount of $1.4 million has already been granted to the Airport; an additional $3.6 million is required to complete the project.

*It was the consensus of the committee to respond to the congressional delegation with requests for FY09 federal funding for the rehabilitation of Taxiway C and completion of the new access road.*

**Adjournment**

As there was no further business, Mr. McEachern adjourned the meeting at 4:28 p.m.

**FACILITIES AND PLANNING COMMITTEE**

Chair Date
RESOLUTION NO. 08-013
EFFECTIVE FEBRUARY 28, 2008

RESOLUTION AUTHORIZING THE EXECUTION OF AN AIRPORT AGREEMENT WITH SOUTH FLORIDA AIRLINES., D.B.A. GATOR AIR

WHEREAS, The Gainesville-Alachua County Regional Airport Authority (“Authority”) has consistently directed the CEO to pursue air service to South Florida; and

WHEREAS, In February 2008, Gator Air announced new service to Ft. Lauderdale-Hollywood International and Key West International Airports, beginning in early March 2008 from Gainesville Regional Airport; and

WHEREAS, On February 20, 2008, the GACRAA Facilities and Planning Committee reviewed and endorsed the terms of a proposed Airport Agreement; and

WHEREAS, An Airport Agreement is now needed to govern the manner in which Gator Air will operate at Gainesville Regional Airport; and

NOW, THEREFORE,

BE IT RESOLVED BY THE GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY, as follows:

Section 1. That the Gainesville-Alachua County Regional Airport Authority shall enter into an Airport Agreement with South Florida Airlines., d.b.a. Gator Air for operations at Gainesville Regional Airport.

Section 2. That Allan J. Penksa, Chief Executive Officer, is hereby authorized and directed to fully-execute said Airport Agreement and all associated documents necessary to implement such an Agreement, on behalf of the Gainesville-Alachua County Regional Airport Authority, subject to final acceptance by South Florida Airlines and review of legal counsel.

EFFECTIVE this 28th day of February, 2008.
GAINESVILLE-ALACHUA COUNTY
REGIONAL AIRPORT AUTHORITY

_______________________
W. E. McEachern
Vice-Chair

ATTEST:

________________________
James L. Stringfellow, Sr.
Secretary / Treasurer

APPROVED AS TO FORM AND
LEGALITY

BY: _____________________
Donald W. Stanley, Jr.
Attorney for the Authority
LEASE SUMMARY
SOUTH FLORIDA AIRLINES d.b.a. GATOR AIR

SERVICE OVERVIEW
Company plans to:

- Provide direct service to Fort Lauderdale-Hollywood International and Key West International Airports.
- Start service with two Piper Chieftain aircraft, offering a total of 9 seats.
- Company plans to offer service 4 times per week, schedule has not been finalized.
- Provide service to Key West on Fridays and Sundays with some variations on holiday weekends.
- Add service to Tallahassee and Jacksonville by fall 2008.

GENERAL
- Standard Airline lease with minor modifications specific to type and size of service.
- The terms and conditions of the lease have been discussed with Dave Brown of Gator Air and provisional approval has been extended.
- Insurance clause has been forwarded to our consultant at AJ Gallagher and approved.
- The lease has been forwarded to Don Stanley for final legal approval.

TERMS

Effective Date:
- Gator Air wishes to begin service by March 6th to coincide with UF Spring Break.
- Actual start date pending set-up of the facility, (counter, telephone, data connections) and our receipt of FAA Operating Certificate and Certificate of Insurance.

Lease Term:
- Term modified from standard. Lease remains in effect on a month-to-month basis until terminated by either party, upon thirty days written notice.

Leased Premises:
- Estimated 100 sq. ft. counter space located between ASA counter and coffee shop.
- Estimated 100 sq. ft. storage space.
- No access provided for baggage makeup. Baggage will be transported to aircraft via gate 40.
- GACRAA retains the right to re-allocate assigned space to maximize counter utilization.

Rental Fees:
- Standard provision for exclusive counter and storage space at current rate plus utilities. Est. $300 per mo.
- Standard provision for rental of non-exclusive space, 20% shared equally by all carriers, and 80% based on enplanements.
- Standard provision for payment of GPD services, 100% enplanement based.
- Standard provision for payment of fuel storage fees, as per rates and charges.
- Landing fees waived for first 6 months of contract term to assist start up of new service. After 6 months signatory standard of $1.09 MCGLW.

NOTE
- Gator Air will pay all installation and usage fees associated with telephone, internet and data management services.
- Per Dave Brown 2/19, Gator Air is discussing the possibility of US Air providing counter and ground handling services.
RESOLUTION NO. 08-014
EFFECTIVE FEBRUARY 28, 2008

RESOLUTION AUTHORIZING EXECUTION OF CHANGE ORDER # 25 WITH MIL-CONSTRUCTION OF JACKSONVILLE FOR PHASE TWO (2) RENOVATION OF THE AIRLINE PASSENGER TERMINAL

WHEREAS, bids for Phase Two (2) of the Airline Passenger Renovation were solicited from firms interested in enclosing the existing courtyard with a large skylight, installation of auxiliary public restrooms, upgrading electrical and HVAC systems, replacement of portions of the fire suppression system and other work detailed in the project documents; and

WHEREAS, bids were evaluated by Reynolds, Smith and Hills, Inc., staff, and the Facilities & Planning Committee; and

WHEREAS, a contract for the work was awarded to Mil-Con Construction of Jacksonville in the amount of $6,312,000 by the Board on November 16, 2006; and

WHEREAS, staff requested a change order for additional HVAC work consisting of the mechanical, structural, architectural and electrical work associated with the installation of a new multi-zone air handling unit to serve the Ticketing Lobby; and

WHEREAS, Mil-Con Construction of Jacksonville submitted Change Order # 25 in the amount of $233,134.34 and for an additional thirty-six (36) days of contract time to complete the work associated with Change Order # 25 and all previous approved change orders, revisions and approved weather delays associated with the project to date; and

WHEREAS, the funding for Change Order # 25 will come from Passenger Facility Charge (PFC), contingent on FAA approval;

NOW, THEREFORE,

BE IT RESOLVED BY THE GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY, as follows:

Section 1. That the Gainesville-Alachua County Regional Airport Authority authorizes execution of Change Order # 25 consistent with the recommendation of Reynolds, Smith and Hills, Inc., staff, legal counsel and the Facilities & Planning Committee for Phase 2 work as described in the project documents for the Gainesville Regional Airport Passenger Terminal renovations.
Section 2. That Allan J. Penksa, Chief Executive Officer, is hereby authorized to execute Change Order # 25 of the Phase 2 Airline Terminal Renovation, with Mil-Con Construction of Jacksonville at his discretion and contingent on FAA and FDOT concurrence, legal counsel review, and the ability to obtain financing.

**EFFECTIVE** this 28th day of February, 2008.

GAINESVILLE-ALACHUA COUNTY REGIONAL AIRPORT AUTHORITY

_______________________
W. E. McEachern
Vice-Chair

ATTEST:

________________________
James L. Stringfellow, Sr.
Secretary / Treasurer

APPROVED AS TO FORM AND LEGALITY

BY: _____________________
Donald W. Stanley, Jr.
Attorney for the Authority
February 18, 2008

Mr. Michael Iguina  
Facilities Manager  
Gainesville Regional Airport  
3880 N.E. 39th Avenue, Suite A  
Gainesville, Florida 32609

Re: Terminal Renovations – Phase 2  
Gainesville Regional Airport  
201-3363-012 D.1

Dear Mr. Iguina:

Attached are three (3) original copies of CCD-25, which directs the contractor to proceed with the additional HVAC work serving the east wing (ticketing) of the terminal. This additional work was defined in RFP-9 and further defined in the contractor’s proposal, which are also attached as part of the CCD. We have spent considerable time evaluating the contractor’s proposal and through an extended negotiation process refining the work scope of the RFP/CCD. This process has resulted in a proposal we believe to be fair and reasonable. We recommend the Airport Authority accept this proposal and execute CCD-25 in the amount of $233,134.34. This CCD also approves an additional 36 calendar days of Contract Time for the completion of the project.

Also attached for your reference is our Engineer’s Estimate of the work included in CCD-25/RFP-9. This estimate and the contractor’s final proposal are within 4% of one another, which we believe validates the contractor’s proposal.

With your signature on the CCD, the contractor is directed to proceed with the Work. The proposal is valid until February 29, 2008, at which time the contractor may require additional Contract Time and money if not authorized to begin the Work. If you concur, please execute CCD-25 by signing the three (3) original copies of the CCD. Please keep one original executed copy for your files and send us the other two (2) executed copies. We will forward one to the contractor for their records and retain one for our files.

Thank you,

REYNOLDS, SMITH AND HILLS, INC.

[Signature]

Stephen G. Harrill, AIA  
Project Manager

CC: Tony Boschenko- RPR  
File
<table>
<thead>
<tr>
<th>ITEM</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>MECHANICAL</td>
<td></td>
</tr>
<tr>
<td>Mechanical Equipment (AHU-B)</td>
<td>$34,500</td>
</tr>
<tr>
<td>Ductwork and Insulation</td>
<td>$30,372</td>
</tr>
<tr>
<td>HVAC Materials and Labor including controls</td>
<td>$83,039</td>
</tr>
<tr>
<td>Fire Protection</td>
<td>$4,830</td>
</tr>
<tr>
<td>Plumbing</td>
<td>$17,250</td>
</tr>
<tr>
<td>Temporary Facilities (rental equipment)</td>
<td></td>
</tr>
<tr>
<td>STRUCTURAL</td>
<td>$5,750</td>
</tr>
<tr>
<td>Fabrication and Installation of Steel Beam and clip angles</td>
<td></td>
</tr>
<tr>
<td>ARCHITECTURAL</td>
<td></td>
</tr>
<tr>
<td>Roofing work around roof penetrations</td>
<td>$2,875</td>
</tr>
<tr>
<td>Architectural demolition and touch-ups</td>
<td>$3,450</td>
</tr>
<tr>
<td>ELECTRICAL</td>
<td></td>
</tr>
<tr>
<td>480-V, 80-A circuit from MCC to AHU-8</td>
<td>$3,500</td>
</tr>
<tr>
<td>120-V, 20-A circuit LA-27 for cosatron</td>
<td>$1,200</td>
</tr>
<tr>
<td>120-V, 20-A circuit LA-27 for AHU-B lighting</td>
<td>$1,200</td>
</tr>
<tr>
<td>Replace EF-18, use existing circuit</td>
<td>$400</td>
</tr>
<tr>
<td>120-V, 20-A circuit LD-14 for IAH-2 motorized damper</td>
<td>$1,200</td>
</tr>
<tr>
<td>120-V, 20-A circuit for Air Monitoring Station</td>
<td>$1,200</td>
</tr>
<tr>
<td>Fire Alarm duct detectors</td>
<td>$4,000</td>
</tr>
<tr>
<td>Sub Total</td>
<td>$194,766</td>
</tr>
<tr>
<td>Bonds and Insurance @ 3%</td>
<td>$5,843</td>
</tr>
<tr>
<td>General Contractor's Profit @ 5%</td>
<td>$9,738</td>
</tr>
<tr>
<td>General Contractor's Supervision and Extended general conditions</td>
<td>$15,000</td>
</tr>
<tr>
<td>Total</td>
<td>$225,347</td>
</tr>
</tbody>
</table>

09/04/07
Construction Change Directive

PROJECT: (Name and address)  Gainesville Terminal Renovation Phase 2
                                3880 NE 39th Avenue, Suite A
                                Gainesville, FL 32609

TO CONTRACTOR: (Name and address)  MIL-CON
                                 6142 Lake Gray Blvd.
                                 Jacksonville, FL 32244

DIRECTIVE NUMBER: 025
DATE: 2/18/08
CONTRACT FOR: General Construction

OWNER: ☒
ARCHITECT: ☒
CONSULTANT: ☐

CONTRACTOR: ☒
FIELD: ☐
OTHER: ☐

ARCHITECT'S PROJECT NUMBER: 201-3363-012

CONTRACT DATED: January 30, 2007

You are hereby directed to make the following change(s) in this Contract:
(Describe briefly any proposed changes or list any attached information in the alternative)

Replace existing multizone air handling unit serving Ticketing Area with a new unit of same style. Connect unit to chilled and hot water services. Provide new duct mounted heating coils for each of four zones. Relocate existing sprinkler pipe, boiler flue and other services as necessary to accommodate the new equipment. Work shall also include, balancing of air distribution system, provision of new outdoor air intake, outside air ductwork and measuring station, and replacement of the controls for the new system. Refer to attached RFP-9 and the proposal.

"THIS CHANGE DIRECTIVE RESOLVES ALL CLAIMS AND ISSUES REGARDING THESE ITEMS. THERE WILL BE NO FURTHER COMPENSATION IN EITHER TIME OR MONEY RELATED TO THESE ISSUES."

PROPOSED ADJUSTMENTS
1. The proposed basis of adjustment to the Contract Sum or Guaranteed Maximum Price is:
   ☒ • Lump Sum increased of $ 233,134.34
   ☐ • Unit Price of $ per
   ☐ • As provided in Section 7.3.3 of AIA Document A201-1997
   ☐ • As follows:
2. The Contract Time is proposed to (changed). The proposed adjustment, if any, is an increase of 36 days.

When signed by the Owner and Architect and received by the Contractor, this document becomes effective IMMEDIATELY as a Construction Change Directive (CCD), and the Contractor shall proceed with the change(s) described above.

Reynolds, Smith & Hills, Inc. Gainesville Regional Airport
ARCHITECT ( Firm name) OWNER ( Firm name)
10748 Deerwood Park Blvd. S 3880 NE 39th Avenue, Suite A
Jacksonville, FL 32256 Gainesville, FL 32609

ADDRESS ADDRESS

BY (Signature) BY (Signature)
Stephen G. Harrill Allan Penksa
(Typed name) (Typed name)

DATE DATE

Contractor signature indicates agreement with the proposed adjustments in Contract Sum and Contract Time set forth in this CCD.

MIL-CON Construction Corporation
CONTRACTOR ( Firm name)
6142 Lake Gray Blvd.
Jacksonville, FL 32244

ADDRESS

BY (Signature)

(Typed name)

DATE
Request for Proposal

To: BOB CHAFFEE
Military Construction Corporation
6142 Lake Gray Blvd.
Jacksonville, FL 32244

From: RS&H, Inc.

Project: GAINESVILLE REGIONAL AIRPORT

TERMINAL RENOVATIONS – PHASE 2
(RE-BID)

Reference:
Contract Drawing: S131, MD11, MD12, M002, M003, M111, M121, M131, M201, M403, M501, M502, F111, E311, E332, E702, E703

Shop Drawing: 

Specification: 

Other: 

Subject: TICKETING HVAC IMPROVEMENTS

NOTE: Changes proposed hereunder are not to be incorporated into the contract work until such approval is indicated for Contractor's corresponding proposal by the Owner, at which time a Contract Change Order or written intention to issue such Change Order will be initiated by the Architect-Engineer. Unless otherwise noted, all applicable provisions of the specifications and drawings shall apply to the proposed revision or revisions.

Description: Provide a proposal for the HVAC improvements to the system serving the Ticketing area. These improvements include the replacement of existing multizone air handling unit with a new unit of same style, connection of unit to chilled and hot water services, new duct mounted heating coils for each of four zones, relocation of existing sprinkler pipe, boiler flue and other services as necessary to accommodate the new equipment, balancing of air distribution system, provision of new outdoor air intake, outside air ductwork and measuring station. Also included is replacement of the controls for the above system.

Item 1: Revise and replace drawing sheets: MD11, MD12, M002, M003, M111, M131, M121, M201, M403, M501, M502, F111, E311, E702, and E703.

Item 2: Drawing Sheets S131, and E332:
  a. Add Drawing Sheet S131
  b. Add Drawing Sheet E332

Refer to attached revised drawings clouded areas and specifications as listed above for extents of proposed work.

By [Signature] Date 9-5-07

Gainesville-Alachua County Regional Airport Authority Monthly Meeting
February 28, 2008
## PRIME CONTRACTOR'S WORK:

<table>
<thead>
<tr>
<th>ITEM NO</th>
<th>DESCRIPTION</th>
<th>MATERIALS</th>
<th>LABOR</th>
<th>EQUIPMENT</th>
<th>SUB CONTRACTOR</th>
<th>TOTALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Replace the existing AHU-8, tie in to chilled and hot water services, new heating coils for all four existing zones, relocation of the existing sprinkler piping, boiler flue and other services as necessary to accommodate the new equipment, balancing, outside air intake and ductwork, measuring station and controls. All as indicated on RFP-09 and the revised drawings. New drawings that were included with the RFP with new work areas clouded. The new boiler flue is a new location not shown on drawing S131 and not any of the mechanical drawings since it was shown in two different locations. If it needs to be located as shown on M131 then the cost to perform this change will increase since the steel will have a greater length and other demolition will be involved to install the steel to the existing structure. The additional qualifications/Prime Remarks: Please see the attached additional sheet!</td>
<td>6,840.02</td>
<td>13,974.44</td>
<td>1,311.00</td>
<td></td>
<td>22,138.30</td>
</tr>
</tbody>
</table>

Prime Contractor Cost Summary: 6,840.02 13,974.44 1,311.00 22,138.30

Prime Remarks: All comments, notes, remarks, etc. contained on subcontractor quotes form a part of this proposal. The utmost care will be taken when installing/removing the plywood panel for temporary A-C, however, we do not accept responsibility for broken glass, door or frame damage and would expect to be compensated for repair or replacement if owner deems necessary. Paint below is to touch up roof deck and 2 coats paint to new steel, and could go up or down upon receipt of paint quote.

## SUBCONTRACTOR'S WORK

<table>
<thead>
<tr>
<th>ITEM NO</th>
<th>DESCRIPTION</th>
<th>MATERIALS</th>
<th>LABOR</th>
<th>EQUIPMENT</th>
<th>SUB CONTRACTOR</th>
<th>TOTALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>2</td>
<td>Johnson Controls for all Division 15 work as indicated on the drawings</td>
<td></td>
<td>190,530.00</td>
<td></td>
<td></td>
<td>190,530.00</td>
</tr>
<tr>
<td>3</td>
<td>Allgood Electrical for all Division 18 work as indicated on the drawings</td>
<td>7,329.76</td>
<td></td>
<td></td>
<td></td>
<td>7,329.76</td>
</tr>
<tr>
<td>4</td>
<td>Higdon Welding for fabrication and erection of the structural steel beam and angle clips</td>
<td>6,341.00</td>
<td></td>
<td></td>
<td></td>
<td>6,341.00</td>
</tr>
<tr>
<td>5</td>
<td>Wilford Roofing for temporary roof for the new work as indicated on the drawings for mechanical access to install the MVD in the return air duct.</td>
<td></td>
<td>1,972.42</td>
<td></td>
<td></td>
<td>1,972.42</td>
</tr>
<tr>
<td>6</td>
<td>JAYCO Drywall for removing and re-installing a section of the corridor ceiling for mechanical access to install the MVD in the return air duct.</td>
<td>300.00</td>
<td></td>
<td></td>
<td></td>
<td>300.00</td>
</tr>
<tr>
<td>7</td>
<td>Painting - touch up steel and underside of roof deck</td>
<td>250.00</td>
<td></td>
<td></td>
<td></td>
<td>250.00</td>
</tr>
</tbody>
</table>

Subcontractor Cost Summary: 0.00 0.00 0.00 195,723.18 195,723.18

## DAYS

Estimated time extension and justification: 26 working days, 30 calendar days to allow for NTP, procurement and installation, based upon NTP prior to 2/28/08. See attached time impact analysis for this proposal. We also reserve our rights to equitable adjustment for contract time extensions.

## SUMMARY

| SUBTOTALS: | 6,840.02 13,974.44 1,311.00 195,723.18 218,849.54 |
| Prime Contractor Overhead on Subcontractor @5%: | 9,038.18 9,836.00 |
| Prime Contractor Overhead and Profit @10-15-10%: | 684.09 2,098.17 131.10 2,611.00 |
| Bond & Builders Risk: | Bond: 1,111.66 Builders Risk: 426.14 1,537.80 |

Bob Chatfee, S.E.V.P., Project Manager

REQUEST FOR PROPOSAL TOTAL COST: 233,134.34
## PROPOSAL/ESTIMATE BREAKDOWN FOR CONTRACT MODIFICATION

### GENERAL CONSTRUCTION ITEMS

<table>
<thead>
<tr>
<th>ITEMS OF WORK FOR Prime Contractor GC Dept.</th>
<th>QTY</th>
<th>UNIT</th>
<th>MATERIAL</th>
<th>LABOR</th>
<th>EQUIPMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cut hole in hollow core deck</td>
<td>1 ea</td>
<td>ea</td>
<td>1200</td>
<td>1200</td>
<td>0</td>
</tr>
<tr>
<td>Shoring</td>
<td>1 ea</td>
<td>ea</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Water Shurry Removal</td>
<td>1 ea</td>
<td>ea</td>
<td>100</td>
<td>100</td>
<td>0</td>
</tr>
<tr>
<td>Drill Holes and foam hollow core voids</td>
<td>1 ea</td>
<td>ea</td>
<td>35</td>
<td>35</td>
<td>0</td>
</tr>
<tr>
<td>Lift</td>
<td>1 ea</td>
<td>ea</td>
<td>0</td>
<td>0</td>
<td>1</td>
</tr>
<tr>
<td>Locate Rebar at concrete beam</td>
<td>1 ea</td>
<td>ea</td>
<td>0</td>
<td>0</td>
<td>478</td>
</tr>
<tr>
<td>Plywood panels for temp A/C</td>
<td>1 ea</td>
<td>ea</td>
<td>125</td>
<td>125</td>
<td>0</td>
</tr>
<tr>
<td>Plywood to temporarily cover roof</td>
<td>1 ea</td>
<td>ea</td>
<td>65</td>
<td>65</td>
<td>0</td>
</tr>
<tr>
<td>Cleat tap around area</td>
<td>1 ea</td>
<td>ea</td>
<td>35</td>
<td>35</td>
<td>45</td>
</tr>
<tr>
<td>Caution tape around area</td>
<td>1 ea</td>
<td>ea</td>
<td>65</td>
<td>65</td>
<td>46</td>
</tr>
<tr>
<td>Dressing</td>
<td>1 ea</td>
<td>ea</td>
<td>100</td>
<td>100</td>
<td>0</td>
</tr>
<tr>
<td>Install temporary closure at exterior Mech Rm door</td>
<td>1 ea</td>
<td>ea</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Power cord for temp A/C unit</td>
<td>1 ea</td>
<td>ea</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Move and move back the concrete seating at door</td>
<td>1 ea</td>
<td>ea</td>
<td>0</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Supervision</td>
<td>35</td>
<td>Day</td>
<td>0</td>
<td>214.25</td>
<td>7714.44</td>
</tr>
<tr>
<td>Truck expense</td>
<td>36</td>
<td>Day</td>
<td>19.52</td>
<td>782.72</td>
<td>0</td>
</tr>
<tr>
<td>Storage Trailers</td>
<td>36</td>
<td>Day</td>
<td>18.73</td>
<td>674.28</td>
<td>0</td>
</tr>
<tr>
<td>Communications - Phone AT &amp; T</td>
<td>35</td>
<td>day</td>
<td>5.98</td>
<td>204.48</td>
<td>0</td>
</tr>
<tr>
<td>- Internet</td>
<td>36</td>
<td>day</td>
<td>10.63</td>
<td>369.96</td>
<td>0</td>
</tr>
<tr>
<td>- Cell</td>
<td>36</td>
<td>day</td>
<td>3.63</td>
<td>130.88</td>
<td>0</td>
</tr>
<tr>
<td>Port-a-pot</td>
<td>35</td>
<td>day</td>
<td>7.11</td>
<td>255.8</td>
<td>0</td>
</tr>
<tr>
<td>Fence Rental</td>
<td>35</td>
<td>day</td>
<td>14.04</td>
<td>415</td>
<td>0</td>
</tr>
<tr>
<td>Water Coolers</td>
<td>35</td>
<td>day</td>
<td>7.41</td>
<td>268.7</td>
<td>0</td>
</tr>
<tr>
<td>Schedule Consultant for Time Impact Analysis (TIA)</td>
<td>3 EA</td>
<td>EA</td>
<td>0.78</td>
<td>28.98</td>
<td>0</td>
</tr>
</tbody>
</table>

### Prime Contractor's GC Sub-Totals: 6,292.92 9,544.44 1,223.00

### Labor Burden 48.41%

### FL State Sales Tax 7% (Matl + Equip)

### Prime Contractor's GC TOTALS: 6,640.92 13,874.44 1,311.00
<table>
<thead>
<tr>
<th>Act No</th>
<th>Description</th>
<th>Change Impact</th>
<th>Orig Dur</th>
<th>Rem Dur</th>
<th>Scheduled Start</th>
<th>Scheduled Finish</th>
<th>Tot Fit</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP9-30</td>
<td>* Negotiate Proposal &amp; A/E Issue NTP *</td>
<td>RFP9</td>
<td>122*</td>
<td>40*</td>
<td>05SEP08</td>
<td>28FEB08</td>
<td>-26</td>
</tr>
<tr>
<td>RFP9-60</td>
<td>* A/E Issue RFP #9 NTP *</td>
<td>RFP9</td>
<td>0</td>
<td>0</td>
<td>03MAR08</td>
<td></td>
<td>-26</td>
</tr>
<tr>
<td>12880</td>
<td>Testing &amp; Balancing all systems</td>
<td></td>
<td>13</td>
<td>10</td>
<td>23JUL08</td>
<td>05AUG08</td>
<td>-26</td>
</tr>
<tr>
<td>12890</td>
<td>Commissioning all systems</td>
<td></td>
<td>5</td>
<td>5</td>
<td>06AUG08</td>
<td>12AUG08</td>
<td>-26</td>
</tr>
<tr>
<td>900000</td>
<td>* Project Subst Cmpltn 03Apr08 + 95 = 07Jul88 *</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>900100</td>
<td>Final Inspection, Punchout, Clean-Up &amp; Damob</td>
<td></td>
<td>20</td>
<td>20</td>
<td>13AUG08</td>
<td>05SEP08</td>
<td>0</td>
</tr>
<tr>
<td>900200</td>
<td>Prep &amp; Submit Project Records Documentation</td>
<td></td>
<td>20</td>
<td>20</td>
<td>13AUG08</td>
<td>05SEP08</td>
<td>0</td>
</tr>
<tr>
<td>900900</td>
<td>Project Completion</td>
<td></td>
<td>0</td>
<td>0</td>
<td>05SEP08</td>
<td></td>
<td>0</td>
</tr>
</tbody>
</table>

**Mechanical / Electrical Room**

- **RFP9-40** Submit, Approve, Fab & Del AHU-B
  - RFP9 85 85 03MAR08 30JUN08 -26

- **RFP9-220** Remove Existing AHU & Build & Connect AHU-B
  - RFP9 20 20 01JUL08 28JUL08 -26

- **RFP9-290** Start-Up, Operate, Test & Balance AHU-B
  - RFP9 5 5 30JUL08 05AUG08 -26

---

**Military Construction Corp.**
Jacksonville, FL 904.317.5601 www.mil-con.com

**Gainesville Regional Airport**
Schedule Updated 25DEC07
RFP #9 Schedule Analysis
Critical Path

**Schedule File:** 9ON6
**Current Schedule**
**Progress Bar**
**Critical Activity**

**Schedule Date:** 25DEC07
**Status Date:** 25DEC07

Sheet 1 of 1
<table>
<thead>
<tr>
<th>Act No</th>
<th>Description</th>
<th>Area</th>
<th>Impacts</th>
<th>Orig Dur</th>
<th>Rem Dur</th>
<th>Scheduled Start</th>
<th>Scheduled Finish</th>
<th>Tot Flt</th>
<th>Predecessor(s)</th>
<th>Successor(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP9-30</td>
<td>* Negotiate Proposal &amp; A/E Issue NTP *</td>
<td>PROJ</td>
<td>RFP9</td>
<td>122*</td>
<td>46*</td>
<td>05SEP07A</td>
<td>29FEB08</td>
<td>-26</td>
<td>RFP9-40*</td>
<td>RFP9-50*</td>
</tr>
<tr>
<td>RFP9-60</td>
<td>* A/E Issue RFP #9 NTP *</td>
<td>PROJ</td>
<td>RFP9</td>
<td>0</td>
<td>0</td>
<td>03MAR08</td>
<td></td>
<td></td>
<td>RFP9-30*</td>
<td>RFP9-40*</td>
</tr>
</tbody>
</table>

### Mechanical / Electrical Room

<table>
<thead>
<tr>
<th>Act No</th>
<th>Description</th>
<th>Area</th>
<th>Impacts</th>
<th>Orig Dur</th>
<th>Rem Dur</th>
<th>Scheduled Start</th>
<th>Scheduled Finish</th>
<th>Tot Flt</th>
<th>Predecessor(s)</th>
<th>Successor(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP9-10</td>
<td>* A/E Issue RFP #6 (05Sep07) *</td>
<td>MER</td>
<td>RFP9</td>
<td>1</td>
<td>0</td>
<td>05SEP07A</td>
<td>09JUN08</td>
<td>-13</td>
<td>RFP9-30*</td>
<td>RFP9-100*</td>
</tr>
<tr>
<td>RFP9-50</td>
<td>Submit, Approve, Fab &amp; Del Steel</td>
<td>MER</td>
<td>RFP9</td>
<td>50</td>
<td>50</td>
<td>03MAR08</td>
<td>09JUN08</td>
<td>13</td>
<td>RFP9-40*</td>
<td>RFP9-120*</td>
</tr>
<tr>
<td>RFP9-40</td>
<td>Submit, Approve, Fab &amp; Del AHU-B</td>
<td>MER</td>
<td>RFP9</td>
<td>05</td>
<td>05</td>
<td>03MAR08</td>
<td>30JUN08</td>
<td>26</td>
<td>RFP9-50*</td>
<td>RFP9-110*</td>
</tr>
<tr>
<td>RFP9-100</td>
<td>Install Steel</td>
<td>MER</td>
<td>RFP9</td>
<td>5</td>
<td>5</td>
<td>12MAY08</td>
<td>16MAY08</td>
<td>13</td>
<td>RFP9-55*</td>
<td>RFP9-110*</td>
</tr>
<tr>
<td>RFP9-110</td>
<td>Cut &amp; Remove Roof, Cut Opening In</td>
<td>MER</td>
<td>RFP9</td>
<td>5</td>
<td>5</td>
<td>19MAY08</td>
<td>23MAY08</td>
<td>13</td>
<td>RFP9-100*</td>
<td>RFP9-110*</td>
</tr>
<tr>
<td>RFP9-120</td>
<td>Temporary Roofing @ Opening</td>
<td>MER</td>
<td>RFP9</td>
<td>5</td>
<td>5</td>
<td>27MAY08</td>
<td>27MAY08</td>
<td>13</td>
<td>RFP9-120*</td>
<td>RFP9-110*</td>
</tr>
<tr>
<td>RFP9-130</td>
<td>Roofing @ Boiler Stack</td>
<td>MER</td>
<td>RFP9</td>
<td>2</td>
<td>2</td>
<td>30MAY08</td>
<td>02JUN08</td>
<td>21</td>
<td>RFP9-120*</td>
<td>RFP9-110*</td>
</tr>
<tr>
<td>RFP9-210</td>
<td>Reroute Fire Protection Piping</td>
<td>MER</td>
<td>RFP9</td>
<td>5</td>
<td>5</td>
<td>30MAY08</td>
<td>05JUN08</td>
<td>9</td>
<td>RFP9-200*</td>
<td>RFP9-220*</td>
</tr>
<tr>
<td>RFP9-220</td>
<td>Remove Existing AHU &amp; Build &amp;</td>
<td>MER</td>
<td>RFP9</td>
<td>20</td>
<td>20</td>
<td>01JUL08</td>
<td>29JUL08</td>
<td>-20</td>
<td>RFP9-210, RFP9-40*</td>
<td>RFP9-280*</td>
</tr>
<tr>
<td>RFP9-280</td>
<td>Start-Up, Operate, Test &amp; Balance</td>
<td>MER</td>
<td>RFP9</td>
<td>5</td>
<td>5</td>
<td>30JUL08</td>
<td>05AUG08</td>
<td>-20</td>
<td>RFP9-210, RFP9-220*</td>
<td>RFP9-300*</td>
</tr>
</tbody>
</table>

### Central Lobby

<table>
<thead>
<tr>
<th>Act No</th>
<th>Description</th>
<th>Area</th>
<th>Impacts</th>
<th>Orig Dur</th>
<th>Rem Dur</th>
<th>Scheduled Start</th>
<th>Scheduled Finish</th>
<th>Tot Flt</th>
<th>Predecessor(s)</th>
<th>Successor(s)</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP9-300</td>
<td>* Provide Cndtnl Air During AHU-B</td>
<td>TKTL</td>
<td>RFP9</td>
<td>20</td>
<td>20</td>
<td>01JUL08</td>
<td>29JUL08</td>
<td>-21</td>
<td>RFP9-220*</td>
<td>RFP9-310*</td>
</tr>
<tr>
<td>RFP9-310</td>
<td>* Patch/Repair @ Temp Air</td>
<td>TKTL</td>
<td>RFP9</td>
<td>5</td>
<td>5</td>
<td>30JUL08</td>
<td>05AUG08</td>
<td>-21</td>
<td>RFP9-300*</td>
<td></td>
</tr>
</tbody>
</table>
Johnson Controls, Inc.        2/7/08
RFP# 009 Gainesville Regional Airport Phase 2
Material & Labor Breakdown    MCC-945
Contractor: Johnson Controls, Inc.
Subcontractors:
Ray Williams Sheet Metal
Milton J. Woods Fire Protection
Merit Insulation of Baker County

Scope of Work: Provide materials and labor to add AHU-B, modify plumbing, fire sprinkler, Insulation, boiler flue and ductwork to accommodate new AHU.

Fire Protection Material and Labor:
1. Design:          $435.00
2. Materials:       $2,016.00
3. Equipment:       $350.00
4. Fabrication:     $544.00
5. Installation:    $3,175.00
6. Sub total:       $6,520.00
7. 15% M/U:         $978.00
8. Total:           $7,498.00

Please see attached material data sheets for fire sprinkler piping modifications, existing pipe materials are welded, not grooved. These are the
materials we propose to use for relocating the fire sprinkler piping, these materials are existing in the mechanical room now. If these materials are not approved this price will not be valid and will have to be re-quoted.

Thermal Insulation:
1. Materials: $2,280.00
2. Labor: $5,320.00
3. Sub total: $7,600.00
4. 15% M/U: $1,140.00
5. Total: $8,740.00

Ductwork material and Labor:
1. Materials: $6,762.54
2. Shop Labor: $1,527.24
3. Field Labor: $10,968.36
4. P/M: $719.12
5. Sub total: $19,977.00
6. 15% M/U: $2,997.00
7. Total: $22,974.00

HVAC Materials and Labor:
1. Rental equipment: $3860.00
2. Major equipment: $33,454.00
3. Materials: $8068.00
4. Labor: $28,460.00
5. Control Materials: $13,009.00
6. Control Labor: $12,500.00
7. Coordination Drawings $3,000.00
8. Test and Balance: $1,700.00
9. P/M: $3,480.00
10. Temporary A/C: $13,650.00
11. Sub total: $121,181.00
12. 15% M/U: $18,177.00
13. Total: $139,358.00

RFP 009 Total:
Fire Protection: $7,498.00
Insulation: $8,740.00
Ductwork: $22,974.00
5% Sub M/U: $1,960.00
HVAC: $139,358.00
Total: $180,530.00

We exclude the following: Structural, roofing, hole cutting, patching, painting, ceiling work, Electrical above 24 volts, window work for temp. A/C by others.
This quote is valid for a period of 30 days due to the increasing price of materials. This work will add a minimum 25 working days to the existing schedule or this quote is invalid.

Tracy Deen
Project Manager

Accepted By: __________________________
Title: __________________________
February 27, 2008

The Honorable Cliff Stearns  
U.S. House of Representatives  
2370 Rayburn House Office Building  
Washington, DC 20515

Dear Congressman Stearns,

As Congress prepares for the FY 2009 appropriations cycle, I respectfully seek your help in securing several provisions that are important to the Gainesville-Alachua County Regional Airport Authority ("Authority"). Specific items for which designated funding is requested this year are as follows:

- **In the FY 2009 Transportation-Treasury-HUD Appropriations Bill, $1,692,000 in FAA Airport Improvements Program (AIP) grant funding, for the rehabilitation of Taxiway C (2,600 feet long by 50 feet wide).** These basic infrastructure improvements are urgently needed to accommodate current operations and continued growth at Gainesville Regional Airport. Taxiway C connects aircraft landing on both the secondary and primary runways to the General Aviation ramp, terminal area and all hangars. Approximately, $44,525 will be provided by the State and $44,525 locally.

- **In the FY 2009 Transportation-Treasury-HUD Appropriations Bill, $3,300,000 in Highway grant funding, for the construction of a new airport access road on SR 24 (Waldo Road).** This project previously received a $1.4 million in the Department of Transportation Highway Reauthorization Bill, which allowed the airport to design the road and the ability to begin partial construction. A complete road at a cost of $4,700,000 would allow access to the airline terminal from SR 24 (Waldo Road). It was anticipated that 950,000 would be received from the Florida Department of Transportation and 950,000 through Airport Passenger Facility Charges (PFC). Since this request, it came to the Airport’s attention that these funds are not eligible for PFCs. With rising construction costs and the inability to use PFCs on this project, the road will be partially constructed until the balance can be secured. In order for the road to be completed, we need your assistance in securing $3.3 million. The new entrance road will segregate truck and future air freight and development on the east side of the airport from passenger traffic. The road will also provide access to the future business park at the current fairgrounds.

Please let me know if you or any of your staff members have questions or need additional information regarding our FY 2009 funding requests. Again, thank you very much for your strong support on these and other issues of significance for the Gainesville Regional Airport.

Sincerely,

Allan Penksa  
Chief Executive Officer

cc: Peter L. Johnson, Authority Board Chairman  
File
AIRPORT BUSINESS

4. Business Development & Marketing Committee Meeting

A meeting of the Facilities & Planning Committee was held on February 25, 2008.

Recommendation: Listen to the report and give any applicable comment.
Project Report

Gainesville Regional Airport

Traffic Capture Analysis

Prepared by

The Boyd Group
Aviation Forecasting & Strategic Solutions

- **Building Distribution List for “Low Fare Alerts”**
  We have about 1,000 people on the Low Fare Alert distribution list. In order to easily sign up thousands more, we are now subscribing to constantcontact.com, which is an automated service that manages the distribution list and allows customized e-mails. To increase the number of recipients of the “Low Fare Alerts,” we are proposing that the Gainesville Chamber as well as the surrounding Chambers (if possible) send the information about the Alerts to all of their members. We will ask the University of Florida to send an e-mail regarding the Alerts to all of its faculty and staff. A sign-up field was added to the home page of our Web site. Other ideas involve making the Alerts the focus in our advertising, sending direct mail to businesses in North Central Florida and advertising in the surrounding communities about the Alerts. The Alerts are now being sent on a weekly basis and a reward will be given regularly as an incentive to the readers to keep their interest in checking fares (discount on parking, random drawing for large prizes, etc…).

- **Survey about Air Service**
  This is underway. We are conducting a survey that was sent to the Gainesville and Ocala Chambers, and we will also be sending it to the University of Florida and other Chambers in the region. The survey focuses on obtaining information about respondents’ air service habits and interest in supporting new service. We are also looking into recruiting an intern to assist with some direct marketing initiatives, including developing a “new customer” list. The list would contain key businesses in our market.

- **Opening of Renovated Terminal**
  We discussed holding a special event, inviting businesses that we have targeted, upon completion of the terminal renovation. This event would be open to all of our Ultimate Road Warriors as well.

- **Ultimate Road Warriors**
  We have about 100 passengers signed up for the Ultimate Road Warrior Club. This Friday we will award the first reward and have also discussed sending a letter and a small gift to those who traveled this month. We have contemplated other rewards for club members, including a special parking space and a club member business room.
Spring Campaign 2008

<table>
<thead>
<tr>
<th>Month</th>
<th>Jan-08</th>
<th>Feb-08</th>
<th>Mar-08</th>
<th>Apr-08</th>
<th>May-08</th>
</tr>
</thead>
<tbody>
<tr>
<td>7</td>
<td>14</td>
<td>21</td>
<td>28</td>
<td>4</td>
<td>11</td>
</tr>
<tr>
<td>Outdoor Advertising - Lamar</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Outdoor Advertising - Clearchannel</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Entercom - WKTK &amp; WSKY Radio</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sunshine Broadcasting 106.9</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Asterisk Communications WTRS, YGC, BXY, EJZ, MFQ</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>WCJB - TV20 News</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total Cost</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- Outdoor Advertising - Lamar: $2,100, $500, $2,600
- Outdoor Advertising - Clearchannel: $5,700, $1,050, $6,750
- Entercom - WKTK & WSKY Radio: $2,000
- Sunshine Broadcasting 106.9: $1,500
- Asterisk Communications WTRS, YGC, BXY, EJZ, MFQ: $2,000
- WCJB - TV20 News: $3,000
- Gainesville Sun: $2,000
- Alligator 8 ads: $1,500

Total Cost: $27,747
APPROVALS THIS YEAR.

By NICK HOLMES
Alligator Contributing Writer

This year’s class of incoming freshmen at UF survived an application process involving a record number of UF hopefuls, and all of them will find out if they got accepted on Feb. 15.

Zina Evans, director of UF admissions, said the process is grueling for the most recent group of applicants because high school class sizes are at their largest and students are applying to more colleges than ever before.

Evans said students applied to an average of 10 programs, but that number dropped to 10.4 for students who were accepted.

"Everybody is scared this year," said Brooke Batten, a UF applicant from Hillsborough High School in Tampa. "Nobody knows what to expect anymore."

"Everybody is scared this year.
Nobody knows what to expect anymore."

Brooke Batten
UF applicant

In past years, students with International Baccalaureate and Advanced Placement credits were not as common and had an advantage, Evans said. This year, 82 percent of course, she said.

"Year after year, we have seen increases in the quality of the academic pool," she said. "It’s quite a talented pool this year."

Current UF students have noticed incoming freshmen getting smarter and smarter.

"I don’t know if I would have gotten in this year," said Jaylin Adkins, a UF marketing junior. "It’s gotten so hard. We’re lucky we were accepted while we still could."

This year is also unique because it marks the end of UF’s early decision process, in the past, high school students were able to apply and receive notification in December if they committed to UF early.

Now there is one application deadline and notification date.
TENANT REPORTS:

1. University Air Center – Construction Update
2. Gator Aviation Services, LLC
3. R D Air Services, LLC

Airport Tenants Association
Gainesville Pilots Association

AIRPORT AUTHORITY INPUT

AIRPORT AUTHORITY ATTENDANCE

NOTE: If any person decides to appeal any decision made by the Airport Authority, with respect to any matters considered at a public meeting, they will need a record of the proceedings and for such purpose, may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based.

Person with disabilities who require assistance to participate in the meeting are requested to notify the Airport’s Administrative manager at (352) 373-0249 at least 48 hours in advance, so that their needs may be accommodated.
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Brashear, Billy</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>A</td>
<td>A</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>if absent at next meeting?</td>
</tr>
<tr>
<td>Goldstein, Mark</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td></td>
</tr>
<tr>
<td>Phillips, Win</td>
<td>A</td>
<td>P</td>
<td>A</td>
<td>A</td>
<td>A</td>
<td>A</td>
<td>A</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>P</td>
<td></td>
</tr>
<tr>
<td>Stringfellow, Jim</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>P</td>
<td></td>
</tr>
<tr>
<td>Thomas, K. Kinnon</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td></td>
</tr>
<tr>
<td>Woods, Janet</td>
<td>A</td>
<td>A</td>
<td>A</td>
<td>A</td>
<td>A</td>
<td>A</td>
<td>A</td>
<td>P</td>
<td>P</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>A</td>
<td>P</td>
<td>P</td>
<td></td>
</tr>
</tbody>
</table>

A = Absent  
P = Present  

1 Win Phillips was appointed to a three-year term beginning August 13, 2007 by the City of Gainesville.  
2 Janet Woods was appointed to a three-year term beginning August 13, 2007 by the City of Gainesville.  
3 Billy Brashear was reappointed to a three-year term beginning October 11, 2007 by Governor Charlie Crist.
The GACRAA invites and encourages participation by petitioners and members of the public. This may be done by appearing at GACRAA meetings and meetings of GACRAA Committees.

REQUEST TO ADDRESS GACRAA
(being placed on the printed agenda for monthly meeting)

1. Call the Director of Aviation’s Office no later than 4:00 PM ten (10) days preceding the monthly meeting.

2. Provide the following information to the office:
   a. name, address, and occupation;
   b. persons, group, or interest represented;
   c. general subject of request; and
   d. action sought by GACRAA

3. Routinely the monthly meetings begin at 5:00 PM; locations vary.

4. At the appropriate time on the agenda, the Chairman will recognize the citizen wishing to address GACRAA.

5. After being recognized, the citizen should step up to the microphone on the lectern, unless otherwise indicated by the presiding officer, and give his/her name and address in an audible tone of voice.
ADDRESSING GACRAA
(if not on the printed agenda)

1. A citizen may ask to be recognized under the category CITIZEN INPUT - NON-AGENDA ITEM.

2. See 5 above.

Or

1. A citizen may ask to be recognized to speak on a particular topic that is under discussion.

2. See 5 above.

ADDRESSING GACRAA COMMITTEES

1. The following are sources for where and when GACRAA meetings will be held:
   a. Airport Administration Office (373-0249).

2. A citizen may ask to be recognized by the Chairman of the Committee to speak on the topic under discussion.

ADDRESSING GACRAA: All remarks shall be addressed to GACRAA as a body and not to any member thereof. No person other than a member of GACRAA and the person having the floor shall be permitted to enter into any discussion, either directly or through a member of GACRAA, without permission of the presiding officer. No question shall be asked except through the presiding officer.